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Commerce and Business Administration

Economics

Julian L. Simon Papers, 1955-2002

The organization of this series preserves the original order of the material on accession, which is generally by type of publication/presentation, then by broad topical area, then alphabetically by name of publication, and chronologically thereunder. Within the "Manuscripts" sections, the arrangement is by numerical notation as assigned by Simon.

Box 1:

Biographical File, 1962, 1967

MANUSCRIPTS—RESEARCH ARTICLES

- 102: "Firm Size and Market Behavior: A Theory of Their Relationship"
- 104: "Determinants of Welfare Payment Use by Immigrants and Natives"
- 105: "A Constant Long-Run K/Y Ratio Is a Meaningless Observation"
- 106: "Bunkrapt: False Threats About Resources and Population"
- 107: "The Black Invisible Hand: Notes on the Industrial Economics of Crime"
- 109: "The Effect of Numbers Upon Competitive Effort," with Salim Rashid
- 110: "Are Natural Resources an Increasing Constraint Upon Growth?"
- 117: "Invention, Duplication, and the Size of the Labor Force"
- 120: "A Decision-Tree Framework for Forecasting War and Peace in the Middle East"
- 122: "Unlocking the Riddle of Causality" or "On 'Correlation Does Not Prove Causation' and Other Semi-Nonsense"
- 123: "The Technological Progress Function and Labor Force Size: A Model of Invention Fit to Facts"
- 124: "The Perverseness of Hotelling's Rule"
- 126: "Reflections on Utility Functions, Time Preference, and Dynamic Programming"
- 128: "A Reconciliation of the Life-Cycle and Permanent-Income Theories"
- 134: "Auctioning Immigration Vistas: Doing Well While Doing Good"
- 135: "Selling Foreigners the Right to Immigrate"
- 136: "There Is No Connection Between Trade Theory and Migration"
- 140: "A Unifying Concept to Support the Vision of Eternal Progress"
- 142: "Are There Grounds for Regulating Immigration?"
- 143: "Whom Should You Believe About Immigration?" or "What Do the Real Experts Say About Immigration?"
- 144: "A Theory of Effort as an Economic Variable"
- 146: "The Inter-Related Growths of People, Problems, and Wealth"
- 147: "What Immigrants Take From, and Give to, the Public Coffers"
- 149: "The Effect of the Spanish New World on the Old World; A Theoretical Framework for Assessment"
- 150: "The Effect of Immigration Upon Native Unemployment: A Formalization of

- Harrison's Analysis," with Yew-Kwang Ng
- 151: "Public Ownership Versus Private Enterprise: State Liquor Distribution Systems Revisited"
- 152: "A Reply to Robert Repetto's Review of 'The Resourceful Earth'"
- 154: "Trade Theory Throws No Light on Migration"
- 155: "The Economic Effect of Russian Immigrants Upon the Veteran Israeli Population: A Cost/Benefit Analysis"
- 156: "Demographic Causes and Consequences of the Industrial Revolution"
- 158: "The Economic Effect of Russian Immigrants Upon the Veteran Israeli Population: A Cost/Benefit Analysis"
- 167: "Population Growth Is Not Bad for Humanity"
- 169: "Why Are Biologists Usually the Most Vocal Doomsayers?"
- 171: "Interpersonal Allocation Continuous With Intertemporal Allocation: Binding Commitments, Pledges, and Bequests"
- 172: "Economic Thought About Population Consequences: Some Reflections"
- 173: "Sean McDonagh, the Pope, and Population Control"
- 174: "An Integrated Cognitive Theory of Depression"
- 175: "Tit-for-Tat Expectations in Duopoly and Triopoly Simulation"
- 176: "Duopoly and Chaos Theory"
- 177: "How to Add Junior Tenure-Track Positions at No Additional Cost to the University: A Pareto-Optimizing Scheme"
- 178: "Tenure and Incentives for Hiring and Productivity"
- 179: "Conquering Depression: Enjoying Life"
- 180: "Entropy and Energy Accounting: Are They Relevant Concepts?"
- 181: "A Constant Long-Run Capital/Output Ratio Is Tautologous and Meaningless"
- 182: "Barber School Requirements and the Number of Barbers"
- 183: "Species Loss Revisited," with Aaron Wildavsky
- 184: "The Airline Oversales Auction Plan"
- 185: "Triopoly Versus Duopoly—A Rich Enough Simulation," with Carlos Puig
- 186: "The Effects of Capital Cost in Duopoly—A Simulation," with Carlos Puig
- 187: "Are Mergers Beneficial or Detrimental?"
- 188: "The Availability of Extracted Resources: The Historical Data," with Guenter Weinrauch and Stephen Moore
- 189: "Airline Service Improves Under Deregulation"
- 190: "Why Do We Hear Prophecies of Doom From Every Side?"
- 191: "Educational Trends of Immigrants Into the U.S.," with Ather Akbari
- 192: "Trends in the Quantities of Education," with Rebecca Boggs
- 193: "Trends in U.S. Airline Service"
- 194: "Is Population Growth a Drag on Economic Development?"
- 196: "The Theory of the Fiscal Windfall from Immigration"
- 197: "Updating Subjective Probabilities with Simulation: From Pedagogy to Practice to Jeffrey's Rule to Puzzles"
- 198: "Simulation and a Problem Problem of Lewis Carroll"
- 199: "Philosophy and My Work Life"
- 199-1: "Key Facts for Immigration Policy"

- 199-2: "The Effects of In-Migrants on the German Public Purse"
- 199-3: "Payment Systems and Intra-Worker Variability"
- 199-4: "Welfare Analysis of an Auction of a Bad Where Top Bidder Pays Off Bottom Bidder"

Box 2:

- 199-5: "The Enigma of Why China and India Fell Behind Europe"
- 199-6: "Are We Losing Our Liberties?"
- 199-7: "The Hugest Trend: Human Life in the 2000's"
- 199-8: "Determinants of the Quality of U.S. Airline Service"

MANUSCRIPTS—GENERAL ARTICLES

- 201: "Government Economic Theory, and the Principle of Imitation in LDC Export Expansion"
- 204: "Natural Resources, Environment, and Population: What Do the Trends Imply for Government Regulation?"
- 205: "The Law of Increasing Consumer Exchange Systems"
- 206: "The New Happiness Formula"
- 207: "Economic Effects of Population Policies and Legislation"
- 211: "Our Brand-New Miracle: The Computer"
- 213: "The Population Establishment, Corruption, and Reform"
- 214: "Lebensraum: Paradoxically, Growth May End Wars"
- 215: "It's Time to Organize Environmental Sound Thinkers"
- 216: "Airline Service Improves Under Deregulation"
- 217: Library
- 218: "Lysenkoism and the Population Control Movement"
- 219: "A Radical Market Plan to Improve the Black's Lot in the U.S."
- 401: Carey Piece
- 402: "Life on Earth Is Getting Better, Not Worse"
- 403: "A Correction of Boulier's Review"
- 404: "Demographic Dangers and Demographic Opportunities for University Presses Between Now and the Year 2000"
- 405: "A Curriculum Plan for the Undergraduate School of Business at Haifa University"
- 406: "Inter-Generational Inheritances, Estates, and Asset Holdings"
- 407: Charter Flights (in Hebrew)
- 408: "Some Vital Facts About Immigration"
- 409: "Prospective Longitudinal Study of U.S. Immigrants"
- 410: Short Statement for TV
- 414: A Set of 18 Questions
- 415: Untitled Piece Re: Natural Resources
- 416: Talk to Overseas Development Corporation, July 26, 1984
- 417: Paderborn Conference, June 1983
- 418: "My View of the Global Future"

- 419: “Additional People Improve the Standard of Living through Knowledge Creation and Productivity Increases”
- 420: Science Material
- 421: “Whither America?”
- 424: “A Proposal to Gather Data on How the World Has Been Doing”
- 425: “The Science and Art of Thinking Well”
- 426: Review of Paul and Anne Ehrlich’s *The Population Explosion*

#### MANUSCRIPTS–OP-ED PIECES

- 501: “Saved from Depression by Acting Jewishly”
- 503: “Prevent Illegal Immigration by Legalizing it”
- 504: “Taxes on Advertising as a Method of Regulation”
- 505: “An Open Letter on Immigration to Sen. Simpson”
- 506: “An Open Letter to Commissioner Alan Nelson”
- 507: “Population Scare Versus Science” (two versions)
- 508: “Painless Immigration Medicine for Social Security Sickness”
- 509: “Population Growth Is a Phony Issue” or “The War on People” or “The UN’s War on People”
- 510: “Population: An Inexhaustible Resource”
- 514: Notes for Conversation with Laura Castaneda, *Washington Post*, August 7, 1984
- 515: “At Last I Understand the Ecologists and the No-Growthers—I Think”
- 516: “Mexican Illegals and Lawlessness: Red or Dead Herring”
- 517: “Fair’s Fair”
- 518: “How to Get to Sleep, Feel Rested, and Have Lots of Energy”
- 519: “Disastrous Unfounded Forecasts of Disaster”
- 520: “Will Reagan Be Able to Junk Global 2000 and Carter’s Philosophy of Limits?”
- 521: “How Do Immigrants Affect Our Standard of Living?”
- 522: “In Praise of Large-Scale Immigration”
- 523: Untitled
- 524: “Another View of the Global Future”
- 525: “Seeking Common Ground”
- 526: Jack Ryan, *Wall Street Journal*, January 14, 1985
- 527: “Why Not the Facts about Immigration?”
- 528: “The Statue of Liberty Self-Congratulation Error”
- 529: “No Such Thing as a Batter’s Slump—or Impending Resource Scarcities”
- 530: “Now for Micro-Marketization”
- 533: “Immigrants Discover Costless Production and Life Sustenance”
- 534: “Population Control and the High Moral Ground”
- 535: “New Cure for the Jobs Shortage”
- 536: “China and Trashy Western Population Ideas”
- 538: “China’s Population Policy—And Ours”
- 539: “Reduction of Non-White Births Being Pushed Again”
- 540: “The Impending Shortage of People, and a Device to Avert It”
- 541: Immigration—French

- 542: “Immigration Reform and America’s Competitive Future,” with Stephen Moore  
 543: “Population Growth and Scientific Evidence”  
 544: “Top A.I.D. Appointment Means Trouble Any Which Way”  
 545: “Dump on Us, Baby, We Need It”  
 547: “Immigration Then and Now,” with Rita Simon  
 548: “Innocent Killers of Non-White Millions”  
 549: “The Key Facts about Immigration as of 1990”  
 550: “Why More HUDs Lie Ahead”  
 551: “Immigrants from the USSR Improve Israelis’ Living Standards”  
 552: “Immigration—Painless Medicine for Federal Budget Sickness”  
 553: “The Fear of Immigration Comes Down to Race”  
 554: “Little England’s Missed Opportunity,” with Bill McGuen  
 555: The Statue of Liberty Self-Congratulation Error”  
 556: “Some Reasons Why Journalism Is Getting Worse”  
 557: “The Future Is a Fight about Kosher Ducks”  
 558: “The Persian Gulf Crisis Is Only an Anomaly”  
 559: “An Unreported Revolution”  
 560: “Communism Versus Capitalism: The Economic Facts Are Now In,” with Stephen Moore  
 563: “Will There Ever Be Sexual Rapprochement between Men and Women?”  
 564: “The Medal of Freedom Deserves Friedrich Hayek”  
 565: “Lysenkoism and the Population Control Movement”  
 566: “Here’s An Offer You Ought to Refuse”  
 567: “The Vanishing Farmland Scam Is Back”  
 568: “Getting a Hearing for an Idea”  
 569: “Soviet Jewish Immigrants Help Israelis Economically”  
 570: Haiti Pieces  
 571: “Ross Perot Plays Clown on Waste”  
 572: “The Worst Chinese Human Rights Abuses”  
 574: “How Hillary Clinton’s Next Column Can Help the Public”  
 575: “Racial Worry, Frustration, Built by Washington Post”  
 576: “More People, Greater Wealth, Expanded Resources, Cleaner Environment”

ARTICLES—PUBLISHED (Arranged alphabetically by publication title)

- “The Case for More People,” *American Demographics*, November/December 1979  
 “A Further Test of the Kinky Oligopoly Demand Curve,” *The American Economic Review*, December 1969  
 “Cross-Section and Time Series Tests of the Permanent-Income Hypothesis,” by Julian L. Simon and Dennis Aigner, *The American Economic Review*, June 1970  
 “Unnecessary, Confusing, and Inadequate: The Marginal Analysis as a Tool for Decision Making,” *The American Economist*, Spring 1981  
 “Philosophy and My Work Life,” *The American Economist*, Fall 1996  
 “The Effect of Economic Status and Traditional Culture upon Economic Behavior: An Optimistic Comment,” *American Journal of Agricultural Economics*, May 1968

- “Price Elasticity of the Demand for Cigarettes in the United States,” by Herbert L. Lyon and Julian L. Simon, *American Journal of Agricultural Economics*, November 1968
- “The Effect of Income on the Suicide Rate: A Paradox Resolved,” *The American Journal of Sociology*, November 1968
- “Probability and Statistics: Experimental Results of a Radically Different Teaching Method,” by Julian L. Simon, David T. Atkinson, and Carolyn Shevokas, *American Mathematical Monthly*, November 1976
- “Class, Status, and Savings of Negroes,” by Julian L. Simon and Rita James Simon, *The American Sociologist*, August 1968
- “A Plan to Improve the Attribution of Scholarly Articles,” *The American Sociologist*, August 1970
- “The Farmer and the Mall: Are American Farmlands Disappearing?” *The American Spectator*, August 1982
- “Simple: Computer Program for Monte Carlo Problem-Solving,” *The American Statistician*, November 1974
- “What Some Puzzling Problems Teach about the Theory of Simulation and the Use of Resampling,” *The American Statistician*, November 1994
- “Basic Data Concerning Immigration into the United States,” *The Annals of the American Academy of Political and Social Science*, September 1986
- “City Size, Prices, and Efficiency for Individual Goods and Services,” by Julian L. Simon and Douglas O. Love, *The Annals of Regional Science*, 1990
- “The Price Effects of Monopolistic Ownership in Newspapers,” by Julian L. Simon, Walter J. Primeaux, Jr., and Edward Rice, *The Antitrust Bulletin*, Spring 1986
- “Antitrust and the ‘Size’ Problem: The ‘Graduated’ Corporate Income Tax as an Anti-Bigness Device,” *Antitrust Law & Economics Review*, Winter 1972-73
- “The Scarcity of Raw Materials,” *The Atlantic Monthly*, June 1981
- “Some Theory of Population Growth’s Effect on Technical Change in an Industrial Context,” *Australian Economic History Review*, September 1986
- “The Success of Mergers: The Case of Advertising Agencies,” by Harold W. Johnson and Julian L. Simon, *Bulletin of the Oxford University Institute of Economics & Statistics*, 1969
- “The Middle-Class U.S. Consumption Function: A Hypothetical-Question Study of Expected Consumption Behavior,” by Julian L. Simon and Carl B. Barnes, *Bulletin of the Oxford University Institute of Economics & Statistics*, 1971
- “Larger Population, Better World,” *Business & the Contemporary World*, 1997
- “Business Ideology, Business Ethics and Business Behavior: A Review of the Issues and a Prod to Research,” *Business and Society*, Spring 1967
- “Population Growth, Economic Growth, and Foreign Aid,” *The Cato Journal*, Spring/Summer 1987
- “A Solution for the Tenure Problem,” *The Cato Journal*, Winter 1991
- “The Art of Forecasting: A Wager,” *The Cato Journal*, Spring/Summer 1994
- “The Graduated Corporate Income Tax: A Way of Controlling Bigness,” *Challenge*, November/December 1977
- “Global Food Prospects: Good News,” *Challenge*, November/December 1982
- “The War on People,” *Challenge*, March-April 1985

- “How Many Books Should Be Stored Where? An Economic Analysis,” *College & Research Libraries*, March 1967
- Testimony on Cigarette Advertising and the Nation’s Welfare, *Congressional Record*, October 11, 1965
- “Population Growth Helps Economic Development in the Long Run,” *The [Urbana] Courier*, May 1974
- “Some ‘Marketing Correct’ Recommendations for Family Planning Campaigns,” *Demography*, 1968
- “The Per-Capita-Income Criterion and Natality Policies in Poor Countries,” *Demography*, August 1970
- “The Welfare Effect of an Additional Child Cannot Be Stated Simply and Unequivocally,” *Demography*, February 1975
- “Puzzles and Further Explorations in the Interrelationships of Successive Births with Husband’s Income, Spouses’ Education and Race,” *Demography*, May 1975
- “Will We Run Out of Energy?” *Dialogue*
- “Testing Techniques: A New Approach by Julian Simon,” *Direct Mail*
- “The Professional Method of Finding Products,” *Direct Mail*, Summer 1966
- “The Price Elasticity of Liquor in the U.S. and a Simple Method of Determination,” *Econometrica*, January 1966

Box 3:

- “The Role of Bonuses and Persuasive Propaganda in the Reduction of Birth Rates,” *Economic Development and Cultural Change*, 1968
- “World Food Needs and ‘New Proteins’,” *Economic Development and Cultural Change*, 1969
- “World Food Needs and ‘New Proteins’: A Reply,” *Economic Development and Cultural Change*, April 1972
- “The Effect of Population Density on Infrastructure: The Case of Road Building,” *Economic Development and Cultural Change*, April 1975
- “Population Growth May Be Good for LDCs in the Long Run: A Richer Simulation Model,” *Economic Development and Cultural Change*, January 1976
- “Investment Opportunities in Economics,” *The Economic Journal*, June 1968
- “Family Planning Prospects in Less-Developed Countries, and a Cost-Benefit Analysis of Various Alternatives,” *The Economic Journal*, March 1970
- “The Economic Effect of Russian Immigrants upon the Veteran Israeli Population: A Cost/Benefit Analysis,” *Economic Quarterly*, August 1976
- “Why Don’t State Incomes Converge? Effective Worker Pay Does Not Differ Among States,” *Economics of Education Review*, 1992
- “Trends in the Quantities of Education: A Pictorial Essay,” by Julian Simon and Rebecca Boggs, *Economics of Education Review*, 1997
- “Phelps’ Technical Progress Model Generalized,” *Economics Letters*, 1980
- “The Effects of Regulations on State Liquor Prices,” *Empirica*, 1996
- “Demand, Cost and Prices in Duopoly,” *Energy Economics*, April 1988
- “‘Product Differentiation’: A Meaningless Term and an Impossible Concept,” *Ethics*,

- January 1969
- “The Economic Implications of Learning-by-Doing for Population Size and Growth,” *European Economic Review*, 1984
- “The Economic Effects of Immigration,” *European Review*, 1993
- “Population Size, Knowledge Stock, and Other Determinants of Agricultural Publication and Patenting: England, 1541-1850,” *Explorations in Economic History*, 1989
- “World Population: Is More Really Worse?” *Families*, March 1982
- “Species Loss Could Be Statistical Shell Game,” *Forum for Applied Research and Public Policy*, Spring 1995
- “Life on Earth Is Getting Better, Not Worse,” *The Futurist*, August 1983
- “Four Comments on *The Bell Curve*,” *Genetica*, 1997
- “More on Immigrants’ Earnings Over Time,” by Julian L. Simon and Richard J. Sullivan, *Genus*, 1988
- “Communism, Capitalism, and Economic Development: Implications for U.S. Economic Assistance,” by Julian L. Simon and Stephen Moore, *The Heritage Foundation Backgrounder*, December 8, 1989
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- “Are We Losing Ground?” *Illinois Business Review*, April 1980
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- “The Effect of Fixed-Wage Rises on Discriminated-Against Minorities,” *Industrial and Labor Relations Review*, October 1967
- “In Favor of Immigration,” *Inquiry*, May 1983
- “Optimal Term Life Insurance—A Practical Solution,” by Haim Levy, Julian L. Simon, and Neil A. Doherty, *Insurance: Mathematics and Economics*, 1988
- “Untrue That Population Growth Harms Income in the U.S.,” *Intercom*, June 1978
- “Advertising’s Sales Effect Can Be Measured and Evaluated Very Well,” *International Journal of Advertising*, 1983
- “Optimal Allocation of Space in Retail Advertisements and Mail-Order Catalogues: Theory and a First-Approximation Decision Rule,” *International Journal of Advertising*, 1983
- “How to Choose the Optimum Advertising Investment,” *International Journal of Advertising*, 1984
- “Are Mergers Beneficial or Detrimental? Evidence from Advertising Agencies,” *International Journal of the Economics of Business*, 1996
- “Controversy. Forecasting the Long-Term Trend of Raw Material Availability,” *International Journal of Forecasting*, 1985
- “How Much Farmland Is Being Converted to Urban Use?” by Julian L. Simon and Seymour Sudman, *International Regional Science Review*, 1982
- “Some Findings about European Immigration,” *International Regional Science Review*, 1996
- “On the Optimum Theoretical Rate of Population Growth,” *Jahrbucher für*

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- “Are Russian Olim Good for the Israeli Economy,” by Julian L. Simon, Charles Myerson, and Martin Spechler, *Jewish Frontier*, April 1977
- “The Advertising Ratio and Economies of Scale,” by Julian L. Simon and George H. Crain, *Journal of Advertising Research*
- “Are There Economies of Scale in Advertising,” *Journal of Advertising Research*, June 1965
- “New Evidence for No Effect of Scale in Advertising,” *Journal of Advertising Research*, March 1969
- “The Shape of the Advertising Response Function,” by Julian L. Simon and Johan Arndt, *Journal of Advertising Research*, August 1980
- “The Spread of a Cost-Free Business Innovation,” *The Journal of Business of the University of Chicago*, October 1967
- “Lebensraum: Paradoxically, Population Growth May Eventually End Wars,” *Journal of Conflict Resolution*, March 1989
- “The Effect of Immigrants on Natives’ Incomes through the Use of Capital,” by Julian L. Simon and A. James Heins, *Journal of Development Economics*, 1985
- “Firm Size and Market Behavior: A Theory of Their Relationship,” *Journal of Economic Behavior and Organization*, 1997
- “The Worth Today of United States Slaves’ Imputed Wages,” *Journal of Economic Issues*, 1971
- “Does Economic Growth Imply a Growth in Welfare?” *Journal of Economic Issues*, March 1973
- Book Review—“A Worker in a Worker’s State,” *Journal of Economic Literature*, September 1979
- “On Firm Size and Advertising Efficiency: A Comment,” *Journal of Economic Literature*, September 1980
- Book Review—“World Futures: A Critical Analysis of Alternatives,” *Journal of Economic Literature*, June 1986
- Book Review—“The World As a Total System,” *Journal of Economic Literature*, June 1987
- “Reply to Review by George Borjas,” *Journal of Economic Literature*, September 1996
- “Great and Almost-Great Magnitudes in Economics,” *The Journal of Economic Perspectives*, Winter 1990
- “Comments on ‘Symposium on New Institutions for Developing Country Debt,’” *The Journal of Economic Perspectives*, Fall 1990
- “What Does the Normal Curve ‘Mean?’” *The Journal of Educational Research*, July-August 1968
- “Demographic Causes and Consequences of the Industrial Revolution,” *The Journal of European Economic History*, Spring 1994
- “The Health Economics of Cigarette Consumption,” *The Journal of Human Resources*, Winter 1968
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- “The Effect of Immigration on Aggregate Native Unemployment: An Across-City Estimation,” by Julian L. Simon, Stephen Moore, and Richard Sullivan, *Journal of Labor Research*, Summer 1993
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- “Expenditure Policy for Mail-Order Advertisers,” *Journal of Marketing Research*, February 1967
- “A Huge Marketing Research Task—Birth Control,” *Journal of Marketing Research*, February 1968
- “What Do Zielske’s Real Data Really Show about Pulsing?” *Journal of Marketing Research*, August 1979
- “We Will Get Enough to Eat,” *The Journal of the National Education Association*, April-May 1982
- “A Scheme to Improve Air Travel,” *Journal of Policy Analysis and Management*
- “How to Add Junior Tenure-Track Positions at No Additional Cost to the University,” *Journal of Policy Analysis and Management*, 1991
- “The Case of the Newspaper Rate Differential: A Subjective-Demand-Curve Analysis,” *The Journal of Political Economy*, October 1965
- “The Economic Effects of State Monopoly of Packaged-Liquor Retailing,” *The Journal of Political Economy*, April 1966
- “Population Growth, Farmland, and the Long-Run Standard of Living,” *Journal of Population Economics*, 1991
- “Economic Thought about Population Consequences: Some Reflections,” *Journal of Population Economics*, 1993
- “The Theory of Price-Changing and Monopoly Power,” by Julian L. Simon and Edward M. Rice, *Journal of Post-Keynesian Economics*, Winter 1983-84
- “A Scientific Approach to Dividing the Advertising Budget,” *Journal of Retailing*, Fall 1969
- “A Theory of Effort as an Economic Variable,” *The Journal of Socio-Economics*, 1991
- “Airline Overbooking: *The State of the Art—A Reply*,” *Journal of Transport Economics and Policy*, September 1972
- “The Auction Solution to Airline Overbooking,” by Julian L. Simon and G. Visvabhanathy, *Journal of Transport Economics and Policy*, September 1977
- “The Airline Oversales Auction Plan: The Results,” *Journal of Transport Economics and Policy*, September 1994
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- “The Effect of Advertising on the Propensity to Consume,” *Kyklos*, 1967
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- “The Concept of Causality in Economics—A Reply,” *Kyklos*, 1971
- “Interpersonal Welfare Comparisons Can Be Made—And Used for Redistribution Decisions,” *Kyklos*, 1974
- “Interpersonal Welfare Comparisons: A Reply,” *Kyklos*, 1978
- “Linguistic Confusion in Economics: Utility, Causality, Product Differentiation, and the

- Supply of Natural Resources,” *Kyklos*, 1982
- “Some Principles of Practical Welfare Economics,” *Management Science*, June 1967
- “Does ‘Good Portfolio Management’ Exist?” *Management Science*, February 1969
- “The Advertising Budget’s Determinants in a Market with Two Competing Firms,” by Julian L. Simon and Joseph Ben-Ur, *Management Science*, May 1982
- “A Generalization that Makes Useful the Dorfman-Steiner Theorem with Respect to Advertising,” by Haim Levy and Julian Simon, *Managerial and Decision Economics*, 1989
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- “A Policy to Promote the World’s Economic Development with Migration,” *Policy Sciences*, 1971
- “Toward Formal Valuation of Scientific Research Projects: A Case Study in Population Control,” *Policy Sciences*, 1972
- “Immigrants, Taxes, and Welfare in the United States,” *Population and Development Review*, March 1984
- “Population Growth and Economic Development: Policy Questions,” *Population and Development Review*, September 1986
- “Re-Linking Fertility Behavior and Economic Security in Old Age: An Exchange,” *Population and Development Review*, June 1988
- “On Aggregate Empirical Studies Relating Population Variables to Economic Development,” *Population and Development Review*, June 1989
- “Public Expenditures on Immigrants to the United States, Past and Present,” *Population and Development Review*, March 1996
- “Economic Thought about Population Consequences: Some Reflections,” *Population Economics*, 1993
- “The Population Establishment, Corruption, and Reform,” in *Population Policy*, edited by Godfrey Roberts, New York: Prager Publishers, 1990, 39-58.
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- “There Is No Low-Level Fertility and Development Trap,” *Population Studies*, November 1980
- “The Present Value of Population Growth in the Western World,” *Population Studies*, 1983
- “Global Confusion, 1980: A Hard Look at the Global 2000 Report,” *The Public Interest*, Winter 1981
- “Are We Losing Our Farmland?” *The Public Interest*, Spring 1982
- “The Unreported Revolution in Population Economics,” *The Public Interest*, Fall 1990
- “The Case for Greatly Increased Immigration,” *The Public Interest*, Winter 1991

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- “Doctors, Smoking, and Reference Groups,” *Public Opinion Quarterly*, Winter 1967-1968
- “Money Incentives and Family Size: A Hypothetical-Question Study,” by Rita J. Simon and Julian L. Simon, *Public Opinion Quarterly*, Winter 1974-75
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- “The Theory of Binding Commitments Simplified and Extended, with Generalization to Interpersonal Allocation,” *Rationality and Society*, July 1990
- “Interpersonal Allocation Continues with Intertemporal Allocation,” *Rationality and Society*, October 1995
- “Origins of the Airline Oversales Auction System,” *Regulation*, 1994
- “Regulation Improves Efficiency? In Airline Overbooking—Yes and Maybe,” *Research in Finance*, 1984
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- “Foreword,” *Research in Population Economics*
- “The Effects of Population Size, Growth, and Concentration upon Scientific Productivity,” by Douglas Love and Julian L. Simon, *Research in Population Economics*, 1978
- “An Integration of the Invention-Pull and Population-Push Theories of Economic-Demographic History,” *Research in Population Economics*, 1978
- “Economics Versus Racial Discrimination in the Provision of Birth-Control Services in the United States,” *Research in Population Economics*, 1978
- “The Relationship between Population and Economic Growth in LDC’s,” by Julian L. Simon and Roy Gobin, *Research in Population Economics*, 1980
- “Population Growth and Phelps’ Technical Progress Model: Interpretation and Generalization,” *Research in Population Economics*, 1981
- “A Calculation of the Black Reparations Bill,” *The Review of Black Political Economy*
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Box 15:

*Advertising Age*

1976

1977

Advertising Agencies Research, 1967

Advertising Book Note

Advertising General, 1977

Advertising Tables (5070)

Aging, 1984-85, 1994

Agricultural Productivity

1976, 1980, 1994

1980, 1983, 1994

1980, ca. 1989, ca. 1993

Census Tape Programs, ca. 1970

Census: Version 2B of Edited Tape, 1970

Communication

Comparative – Nations, 1960, 1983, 1994-95

Consumption, 1980

Convert, 1970

Country Charts (Mortality)

“Death Rate from Accidents” Chart, Black-White, ca. 1978

“The Effect of Monopoly on the Price of Newspaper Advertising” Correspondence, Calculations, and Drafts, 1965-68, 1976, 1978

Fertility, ca. 1960

Grant Budgets and Proposals, 1975, 1977-78

Hours Worked by Husbands and Children Ever Born Data, 1970

Income and Fertility Correspondence, 1971-74

Nathaniel Leff Correspondence (6820), 1970-71

Box 16:

Advertising and Concentration Data Tabulation, Notes, and Tallies, ca. 1965

Advertising and Concentration Notes and Data Tabulation (5095), ca. 1964

Advertising and the Consumption Function Notes, Correspondence, Source Material, and Drafts (5100), 1963-66

Advertising and the Consumption Function Source Listings (5094), ca. 1964

“Advertising and Industrial Concentration” Notes, Correspondence, Tallies, and Draft Pages (5097), 1967

Advertising Appraisal Correspondence, Source Materials, Notes, and Draft (5120), 1964-68

Advertising Articles Abstract and Correspondence (5290), 1967

Advertising, Direct Mail Testing Article Publication and Related Correspondence (5110), 1962

Advertising: DLC Source Material, Notes, and Correspondence (5123), 1965, 1969

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- Correspondence, and “On the Economics of Advertising: A Reply to Bloch and Simon” by Comanor and Wilson (5160), 1969, 1975-80
- Advertising: Promotion – “The Effect of the Competitive Structure Upon Expenditures for Advertising” Drafts and Correspondence (5292), 1967
- Advertising: Promotion Papers Correspondence and Faculty Summer Fellowship Application (5294) 1964-67
- Advertising Experiment Station Source Material, Notes, and Correspondence (5170), 1963-64
- Advertising: Nathaniel Leff Correspondence (5200), 1975, 1978
- Advertising: “A Media Selection Scheme the Handles Repetition, Duplication and Discounts” Correspondence (5230), 1967-69
- Advertising: Newspaper Rates Source Material, Notes, and Correspondence (5240), 1964-65, 1977
- Advertising: Newspaper Rates Tables and Figures (5310)
- Advertising: Newspaper Strike Research Correspondence and Notes (5250), 1962-64
- Advertising: “Optimum Allocation of Space in Retail Advertisements and Catalogs,” with Vithala Rao – Correspondence and Drafts (5260), 1977-79
- Advertising Production Function: Cigarettes Correspondence, Source Materials, Drafts, Computer Printout, and Tallies (5300), 1933, 1951, 1965-66
- Advertising Production Function: Cigarettes Graphs, Notes, and Computer Data (5302), 1965-66
- Advertising Production Function Correspondence (5140), 1963-65, 1968-69
- Advertising Production Function: “New Evidence on the Effect of Scale in Advertising” Source Material, Notes, and Correspondence (5142), 1964-67
- Advertising Production Function Notes, Data, Source Material, Correspondence (5193), 1959, 1964
- Advertising Production Function Notes, Graph, Source Materials, and Correspondence (5145), 1963-64
- Advertising Production Function References and Graphs (5148)
- Advertising: References, Draft Pages, and Tables (5147)
- Advertising’s Five Most Interesting Problems Correspondence and Notes (5190), 1965-66
- Advertising: Stewart Review Notes, Correspondence, and Draft (5270), 1965-66
- American Academy of Advertising (AAA) Talk Notes and Correspondence (5000), 1965
- American Marketing Association (AMA) Talk Notes and Correspondence and “Expenditure Policy for Mail Order Advertisers” (5210), 1964-65, 1968-70
- Cigarettes – Trust Data and Notes (5305)
- “The Economic Development of Advertising” Notes, Charts, and Correspondence (5220), 1965-67
- Low-level Equilibrium Trap (7010)  
Correspondence, Reference Material, and Calculations, 1978-79  
Graph Revision, Correspondence, and Appendix A, 1979
- “Managerial Economics A New Way – Solving the General Marketing Problem” Notes and Correspondence (5297), 1968
- Population and Transportation Figures and Correspondence, 1975
- Population and Transportation Notes, Data Runs, Tables, Graphs, and Correspondence (7030), 1972-74
- Population Congressional Panel Testimony Correspondence, Notes, Draft, and Transcript (7020; includes James H. Scheuer), 1978

Population Growth Debate, *Science Digest* Correspondence, Notes, and Policies, 1981-82  
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    Correspondence, Galleys, and Drafts, 1981  
    Response Letters, 1981  
WSJ Notes (7050)  
Xeroxing Slips  
Zielske Article Appendix and Figures and Walter Primeaux Sample Letters (5289), 1979  
Zielske Article Correspondence, Notes, Data Run, Drafts, Graphs, and Source Materials (5280),  
    1958-59, 1963-65, 1974-78  
Zielske Article Figures, Source Material, and Correspondence (5284), 1979  
Zielske Article Tables, Correspondence, Source Material, and Graphs (5282), 1959, 1976  
Zielske Note  
Zielske: “What Do Zielske’s Real Data Really Show . . . ?”  
    Correspondence and Draft Page, 1978  
    Correspondence, Figure Instructions, and Figures (5286), 1978

Box 17:

Advertising Article, with Haim Levy – Draft Page (5038)  
Advertising Budget: Choosing the Best Advertising Appropriation When Appropriations Interact  
    Over Time” Correspondence (5055), 1976-77  
Advertising Budget Model Correspondence (5034), ca. 1965  
Advertising Budget Model Draft and Correspondence (5036), 1963-66  
Advertising Budget Model Graph, Notes, Calculations, and Correspondence (5020), ca. 1965  
Advertising Budget Model Paper Correspondence (5023), 1965-66  
Advertising Budget Model Related Article and “A Budget Model for Mail-Order-Type  
    Advertisers” Draft and Correspondence (5030), 1965-66  
Advertising Budget Model: “A Simple Model for Determining Advertising Appropriations”  
    Correspondence (5032), 1964  
Advertising Expenditure Notes, Correspondence, and Paper Draft (5078), 1965  
Advertising Expenditure Papers Correspondence (5076), 1967  
Advertising Expenditure Papers Correspondence, Calculations, and Notes (5074), 1964-67  
Advertising – Haim [Levy] (5052) Note  
Advertising – Haim [Levy]: Calculations and Related Article, 1972  
Advertising: “How to Choose The Optimum Advertising Investment” Correspondence and Notes  
    (5060), 1978-79  
Advertising: *Issues in the Economics of Advertising* Contract, Correspondence, and Reviews and  
    *The Management of Advertising* Correspondence, Adoption Information, Evaluations, and  
    Promotional Material, 1968-72  
Advertising: *Issues in the Economics of Advertising* Ad Copy, Correspondence, and Reviews and  
    *The Management of Advertising* Correspondence and Reviews, 1971-72, 1974  
Advertising: *The Management of Advertising* Correspondence, Promotional Material, Review, and  
    Evaluations, 1971  
Advertising Notes, Tables, Articles, and Correspondence (5090), 1965-66

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Advertising: “Toward Better Carsons’ [sic] Advertising” Notes, Related Article, Correspondence, and Final Draft (5080), 1957-58  
“At Last I Understand the Ecologists and the No-Growthers – I Think” (8895)  
Barber Notes, Source Material, and Data Runs, 1958-68  
“Barber School Requirements and the Number of Barbers” Drafts, Notes, Source Material, Data Cards, Correspondence, and Code Sheets (5370), 1964-67  
Center for Advanced Study Application Denial Appeal (5340), 1980-81  
Duopoly Draft, Graphics, and Correspondence (8885), 1973-74  
“The Financing and Organizing of Birth Reduction” (8870)  
Grant Application Information, 1978-79  
Grant Monthly Statement, 1976  
Interview Transcript (5350)  
“Long-Run Effect of Population on Growth and Welfare” Grant Proposal, with Mark Browning, ca. 1979  
“Population & Economic Growth” and “‘Population Pressure’ on the Land” Grant Proposals, with Roy Gobin, 1980  
Proposals Correspondence, 1976-77  
“Resources, Population, Environment: The Trends are Positive” Draft and Correspondence (8880), 1981  
“Saved from Depression by Acting Jewishly” (8875)  
“Why Don’t State Incomes Converge? Or, Why Do Earnings Differ Among States?” (as Lincoln Pashute) Drafts and Correspondence (8900), 1984

Box 18:

Advertising: Bicycles, 1964  
Advertising: Drafts, Notes, and Clippings, 1963-71, 1973  
Advertising: Future Work, 1965, 1973-75, 1979  
“Characteristics of Illegal Aliens in the U.S. Labor Market” by North and Houston Drafts and Correspondence, 1977-81  
Children’s Impact – Proposal and Background (6890), 1971-72  
“The Church’s Responsibility to Teach the Value of Life: A Surprising Dialogue Between Catholic and Jew” Drafts and Correspondence, 1975-76, 1978  
Economics of Population Growth Correspondence (6620, 2 folders; Folder 2 includes Simon Kuznets and Joseph Spengler), 1973-77  
“The Effect of Population Growth on Industrialized Economies: A Different Sort of Simulation” Correspondence (6910), 1971-75  
Correspondence and Statistical Information, 1974  
“Further Explorations and Puzzles in the Relationships of Income and Education to Successive Births” Correspondence, 1974-75

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Immigration Correspondence (6750), 1976-78  
Income and Fertility Articles Correspondence, 1971-74  
Infant Mortality, 1906, 1924, 1940, 1965, 1967-68  
“The Mixed Effects of Income upon Successive Births May Explain the Convergence Phenomenon” Correspondence, 1974  
Monte Carlo Statistical Problems and Correspondence, 1975-76  
“A Note on Birth-Control Policy and U.S. Political Geography” Calculations, Graphs, Drafts, and Correspondence, 1966, 1973-76  
“On the Optimum Theoretical Rate of Population Growth” Correspondence, 1980-82  
Master Copy, 1982  
“On the Population-Push and Invention-Pull Theories of Demographic-Economic History” Correspondence and Resources, 1971-74  
“‘Population Pressure’ on the Land: Analysis of Trends Past and Future” Draft, 1983  
Population Theory Articles Correspondence, 1973-75  
“The Present Value of Population Growth in the Western World” Correspondence, 1980-81  
“A Reconciliation of the Population-Push and Invention-Pull Theories of Demographic-Economic History” Correspondence, 1973-75  
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*Science* – Reply Drafts, 1980  
Welfare Articles Correspondence, 1970, 1974

Box 19:

“The Advertising Budget’s Determinants in a Market with Two Competing Firms” Correspondence (5420), 1981-82  
AT&T (5610)  
John Baden Background and Correspondence (5620), 1979-81  
Baden/Montana State Presentations (5622), 1982  
Barnett Lecture Coordination (5630), 1981  
Bellagio Talk (5642)  
Birth Rate Graphs  
“The Book Renewal Plan: Case Study of a Bid” (5430), 1958  
Business Education and Related Article and Advertisement (5450), 1958-59, 1963  
Capital Budgeting (5460)  
Causality Correspondence (5470), 1965-71  
Causality Correspondence (5476), 1969-70, 1972  
Causality Notes and References (5472), 1949, 1961, 1963-64, 1966  
Central Intelligence Agency (CIA) Conference (5662; includes correspondence from William J. Casey), 1984  
“Commercial Resources and Their Application to Population Communication” Conference (5690), 1972  
Duke Talk Correspondence (5670), 1972  
Richard Easterlin, Correspondence with and about (5694), 1972-73  
“Economic and Social Causes of Fertility Changes in the United States, 1940-1970” Workshop

(5692), 1972  
“Economic Consequences of Population Change in Industrialized Countries” Conference Paper Draft (5818; includes copy of correspondence from F. A. Hayek), 1981, 1983  
“The Effect of Husband’s Income and Wife’s Education Upon Various Birth Orders” Tables and Correspondence, 1973  
“The Effect of Income on Fertility” Graphs, Table, and Correspondence (includes American Eugenics Society), 1967-69  
“The Effect of Population Density on Infrastructure: The Case of Road Building,” “The Positive Effect of Population Growth on Agricultural Saving in Irrigation Systems,” and Population Graphics  
“The Effects of Economic Conditions on Fertility . . . “ Lists and Sources, 1972  
“The Effects of Population upon Nutrition and Economic Well-Being” Charts and References, Hunger and History Conference Correspondence and (5640), 1980-82  
Food Articles (5700), 1976  
Ford Foundation Population Meeting Correspondence, Notes, and Program Materials (6210), 1969  
Fordham Talk (5710), 1982  
Forecasting (5605), 1982-83  
George Mason Talk: “On the Evaluation of Progress and Technological Advance, Past and Future” (5712), ca. 1984  
Lindsey Grant Carolina Symposium (5666), 1984  
Hartford Talk Correspondence (5715), 1982  
Helsinki Conference Correspondence and Paper Draft and Summary (5720), 1978-79  
India Trip Correspondence (5740), 1969  
International Minerals & Chemical (IMC) Corporation World Food Production Conferences Correspondence (5738), 1983-84  
Iran Trip Notes (5750), 1972  
Johns Hopkins Notations (5760)  
Johns Hopkins Symposium (6280), 1979-80  
Simon Kuznetz Birthday Celebration Correspondence (5770), 1980  
Lehrman Institute Talk (5790), 1981  
Library Research Notes and Sources (5780), 1971, 1973  
“Management Under Government Intervention” Conference Correspondence (5800), 1981-82  
Manchester Conference (5920), 1982  
Marketing Management Book for Israeli Market Correspondence (5400), 1976-78  
Marketing Theory Class Lecture Notes (5840), 1977  
Maryland Macro Committee Correspondence and 294 Talk Draft (5830), 1980  
Mathematical Social Sciences Board (MSSB) Conference Correspondence and Program Materials (5860), 1971-72  
Mississippi Talk References, Notes, and Correspondence (5870), 1972  
Mt. Pelerin Society Correspondence (5880), 1982  
National Association of Petroleum Investment Analysts (NAPIA) Conference Correspondence and Program Materials (5820), 1982-83  
National Bureau of Economic Research (NBER) Correspondence and Program (5890), 1974-76  
National Conference on Social Marketing Correspondence, Program, and “Strategy and Segmentation of the Birth-Control Market: This Side of Family Planning” (6300), 1972

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    Austrian Colloquium Correspondence (5911), 1982  
    Human Reproduction/Family Planning Seminar Draft and Correspondence (5910), 1974  
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    Note (5942)  
    World Population Workshop Notes, Materials, and Correspondence (5940), 1978  
Population and Development Expert Group (5730), 1981-82  
Population Association of America (PAA) Conferences  
    1970: Newsletters and Program (6000), 1970  
    1973: Notes, Conference Materials, and Correspondence (6015; includes Simon Kuznets),  
        1972-73  
    1974: Correspondence (6010), 1974  
    1977: Notations, Tables, Graphs, Conference Materials, and Correspondence (6020), 1976-  
        77  
    1978: Program (6030), 1978  
    1979: Correspondence, Notes, and “Population Pressures and Agricultural Development”  
        by Biltsborrow (6040), 1978-79  
    1981: Correspondence (6050), 1980  
*Population Decline in Europe* Book Review (5440), 1979  
Population Economics Symposium Correspondence, 1980-81  
Population: Economics 108 Notes and Paper Draft, 1969  
Population: Edward Pohlman Correspondence, 1971  
Population Talks (6110), 1978  
Productivity Notes (6220), 1981  
Resources for the Future (RFF) Talk Reference, Correspondence, and Notes (6232), 1981-82  
Restaurants and Institutions “Reconnaissance IV” Conference Correspondence and Program  
    Materials (6140), 1982  
Rockefeller Population Perspectives Workshop Correspondence, Notes, and Program Materials  
    (6160), 1981-82  
*Science*: “The Only Impending Shortage is a Shortage of Bad News” Correspondence and Other  
    Shortage Disputations, 1977-80  
*Scientific Explanation* by Braithwaite Excerpt (5474), ca. 1960  
The Secretary’s Open Forum Correspondence and Program Materials (6320), 1981-82  
Shavano Seminar Correspondence and Program Materials (6235), 1983-84  
Shell-Faculty Forum Correspondence (6269), 1981-82  
Southeast Asia Development Advisory Group (SEADAG) Conference Correspondence (6200),  
    1973-74  
State University of New York (SUNY) at Buffalo Offer (5640), 1974  
Texas “Private Enterprise, Regulatory Reform and Risk Assessment: The Role of the University”  
    Seminar Correspondence and Program Materials (5930), 1982-83  
Washington University Population Seminar Correspondence (6240), 1983

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“Advertising’s Sales Effect Can Be Measured an Evaluated Very Well” (8780), ca. 1983  
Agency for International Development (AID) Proposal Correspondence, 1979-80  
Airline Overbooking: “Regulation Improves Efficiency? In Airline Overbooking, Yes” (8790), ca. 1982  
Airline Overbooking: “Regulation Improves Efficiency? In Airline Overbooking, Paradoxically Yes” (8795)  
Airline Overbooking: “Wherein the Author Offers a Model Proposal” (8795), 1977  
American Economics Association (AEA) Presentation Correspondence (5590), 1981-82  
American Enterprise Institute (AEI) Advertising Conference Correspondence, Program Materials, and Session Transcript (5600), 1976  
“Are Natural Resources an Increasing Constraint upon Growth?” (8810), ca. 1986  
Association of American University Presses (AAUP) Talk: “Demographic Dangers and Demographic Opportunities for University Presses Between Now and the Year 2000” Drafts and Correspondence (8775), 1980  
Carl and Judy Barnes Correspondence (5390), 1971-74  
Bell/AT&T Clippings (5410), 1965-67  
“Bunkrapt: False Threat about Resources and Population”  
“Bunkrapt, or, Why Do We Hear So Much Phony Bad News about Resources, Environment, and Population?”  
Center for Advanced Study Applications  
1981-82, 1980  
1982-83, 1981 (2 folders)  
Cigarette Correspondence (5490; includes Norman Cousins, Emerson Foote, Bernard Grabowski, Philip Hart, Robert F. Kennedy, Maurine Neuberger, John J. Rhodes, and Roy A. Taylor), 1964-69  
Cigarettes: Correspondence (5510), 1965-66  
Cigarettes and Doctors Correspondence, Notes, and Drafts (5500), 1966-70  
Cigarettes and Health: “The Health Economics of Cigarette Consumption” Notes, Comments, Published Version, Clippings, and Correspondence (5520), 1963-64, 1967-68  
Cigarettes and Life Expectancy: “The Relationship of Cigarette Smoking to Male Life Expectation” Notes, Graphs, and Correspondence (5530), 1968  
Cigarettes: Correspondence and “Cigarette Advertising and the Nation’s Welfare” Partial Draft and Published Versions (5494), 1964-65  
Cigarettes: Notes, Clippings, and Correspondence (5492; includes Joseph Tydings), 1964-66, 1968-69, 1971  
Cigarettes: Notes, Correspondence, and News Release, 1964-66  
Cigarettes: References, “A Reply on ‘Smoking and Health,’” and Correspondence (5480), 1964, 1966  
“The Economic Implications of Learning-by-Doing for Population Size and Growth” Drafts and Correspondence (9230), 1982-83  
“Forecasting the Long-Run Trend of Raw Material Availability” (3 folders), ca. 1984  
Funding Solicitation Correspondence and Notes, 1979  
“A Generalization That Makes Useful the Dorfman-Steiner Theorem with Respect to Advertising” (5040)  
Grant and Center for Advanced Study Applications, 1981

Grant, Center for Advanced Study, and Graduate Assistance Applications and Correspondence and  
“The Effect of Demographic Variables on the Production of Scientific Knowledge,” “The  
Relationship of Population to Economic Growth,” “The Dominant Effects of Immigrants  
upon Natives’ Income,” and “The Long-Run Effect of Population Growth Upon Economic  
Growth and Welfare,” 1977-79

Grant Recommendation Correspondence, 1981

“How to Choose the Optimum Advertising Investment” (8785)

“A Much Cheaper Way to Package Coffee” Drafts and Correspondence (5550), 1967

Population and Immigration Grants Correspondence and Reviews, 1979-81

Population Association of America (PAA) Conferences

1982: Correspondence, Notes, and Conference Materials (6060), 1981-82

1983: Correspondence and Submission Instructions (6070), 1982

1984: Correspondence (6080), 1983-84

“Prospective Longitudinal Study of U.S. Immigrants” Grant Application, 1981

“A Radical Proposal Concerning a Really New Way to Teach (and Do) Probability and Statistics,”  
ca. 1976

“A Radical Proposal Concerning a Really New Way to Teach (and Do) Probability and Statistics,”  
Monte Carlo Workshop Evaluations, “Probability and Statistics: Experimental Results of a  
Radically Different Teaching Method,” “A New Way to Teach Probability Statistics,” and  
Grant Applications and Correspondence, 1969, 1976-77, 1979-81

“Seeking Common Ground” Drafts (8800), ca. 1982

University Press Clippings and Statistics (5584), 1953, 1958, 1963, 1967-68, 1970-80

#### Box 21:

##### Agricultural Density

Calculations and Notes

Correspondence, Tables, and Figures, 1980, 1982

Notes

Table, 1980

Agricultural Labor Draft, Figures, Notes, and Sources, 1958, 1965, 1978

*Agricultural Mechanization in Asia* (6860), 1976

“The Biggest Marketing Research Job of All – Birth Control” Correspondence (6870), 1967-68

“The Case for More Immigration” (9005), ca. 1982

“The Coale-Hoover and Tempo Results Tell Nothing about Economic Development”  
Correspondence (6630), 1973

“A Cost-Benefit Method for Analyzing Fertility Reduction Programs” Correspondence (6640),  
1970, 1972-73

“Does Economic Growth Imply a Growth in Welfare?” Correspondence, including Warren  
Samuels, 1969-72

“The Economic Effects of Population Policies and Legislation” Correspondence (6830), 1974

“Economic Impacts of Future Immigration into the United States” (2 folders), 1978

“The Effect of Numbers Upon Competitive Effort” (8910)

“The Effect of Population Growth Upon the Quantity of Education Children Receive”  
Correspondence (6650), 1977-78

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Paul Ehrlich, Correspondence with and about (6660), 1971-72, 1974, 1977-78, 1980-81, 1985  
“Export Promotion Methods for LDC’s: A Proposal for Research on the Case of Tourism Enterprises” (8915)  
“The False Basis of Farmland Preservation” (8920), ca. 1982  
“The False Religion of Farmland Preservation,” ca. 1984  
Fertility Notes, 1971  
GNP Notes (5 folders)  
“Hardin’s Ethics and an Expanding World” Drafts and Reference, 1980  
Hendrik Houthakker Correspondence, 1981  
“Immigrants Do Not Cost, They Pay” (8985, 2 folders), 1978  
Income and Fertility  
Income and Fertility Notes, 1974  
Income and Fertility Notes and Tables  
“Income, Childlessness, and Fertility in America in the Census of 1960” Correspondence, Notes, and Tables (6760), 1967-70  
“Is Population Growth Really Bad for LDC's in the Long Run? A Richer Simulation Model” 1974  
“Is Population Growth Really Bad for LDC's in the Long Run? A Richer Simulation Model” Correspondence, 1973-76  
LDC Calculations (6840)  
“Life on Earth is Getting Better, Not Worse” Correspondence and Drafts (8930), 1981  
“Money Incentives Could Affect Family Size in the U.S.” Publicity (6710), 1975  
“The New Happiness Formula” (8950), 1978  
“On the Evaluation of Progress and Technological Advance, Past and Future” (8913), published 1992, 1992  
“Population Growth and Economic Development in Low-Income Countries” Tables, 1968-70  
“A Scheme to Promote the World’s Economic Development with Migration” (8965), 1982  
“A Scheme to Promote the World’s Economic Development with Migration” and “A Policy to Promote the World’s Economic Development with Migration from LDC’s to MDC’s” (8970), 1971, 1982  
“Some Welfare Aspects of International Migration: Comment,” ca. 1969  
Sources, and Notes, 1957, 1966, 1969  
“The Value of an Avoided Birth to Underdeveloped Countries” Correspondence and Notes (6670), 1967-69

Box 22:

Airline Overbooking: Airline Complaint Categories  
Airline Overbooking: *Air Travel Consumer Report*, 1986, 1988, 1991-92  
Airline Overbooking: *Air Travel Consumer Report*, 1988-92  
Airline Overbooking: *Air Travel Consumer Report* and DOT and CAB News, 1972-76, 1978-80, 1984-85, 1987, 1989-92  
Airline Overbooking Articles and Correspondence Marked for Talk, 1966, 1972-73, 1976-77  
Airline Overbooking: Bumped Passenger Tables, 1977-81  
Airline Overbooking: Bumped Passenger Tables and Figures, 1977-80  
Airline Overbooking: CAB Reports, 1978-86

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Airline Overbooking: CAB Reports, U.S. DOT Reports and Correspondence, and Delta Letter, 1976-77, 1980-82, 1985-90, 1992  
Airline Overbooking Correspondence and Carrier Comments to CAB, 1966, 1972, 1976-78  
Airline Overbooking: "Innovation Study of Airline Booking" and Related Materials and Correspondence, 1973, 1977, 1979-80  
Airline Overbooking – Letters to Journalists, 1982  
Airline Overbooking: Materials Sent Out Soliciting Support for Voluntary Bumping and Auction Plan in 1977  
"Airline Overbooking: The Nearly Perfect Solution"  
Airline Overbooking: "Regulation Improves Efficiency? In Airline Overbooking, Paradoxically Yes" – Old Original, 1981  
Airline Overbooking: "Regulation Improves Efficiency?" Original with Figures and Other Data, ca. 1982  
Airline Overbooking: U.S. DOT Complaint Reports & News and CAB News, 1980, 1985-87  
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Cyert, H. Simon, and Trow (2 copies), 1956  
Downs, 1957  
Enke, 1966  
Gilboy  
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Hall and Hitch, 1939  
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Maier, 1955  
Neal, 1969  
Reisler, 1978  
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Sackrin, 1962  
Schneider, 1979  
Schoenberg, 1933  
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J. Simon, "Price," 1966  
J. Simon, "Value"  
J. Simon, Puig, and Aschoff, 1972  
Sweezy, 1939  
Verdon, McConnell, and Roesler  
Zielski, 1979  
"The 'Outsider' Who Will Run Schlitz," ca. 1973  
"Public Expenditures on Immigrants to the United States, Past and Present, 1996

Box 23:

Airline Overbooking Articles and Correspondence, 1966, 1968, 1972-73, 1976-77

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Airline Overbooking Articles, Drafts, and Correspondence, 1972, 1977, 1979  
Airline Overbooking: "The Auction Solution to Airline Overbooking" Drafts, Charts, and Raw Data, 1976-77  
Airline Overbooking Charts, Notes, Articles, and Correspondence, 1979, 1981-82  
Airline Overbooking Charts, Notes, Articles, Correspondence, and CAB Standby Report, 1968, 1977-80  
Airline Overbooking: Comments to CAB, 1976  
Airline Overbooking Correspondence  
1966, 1976-77  
1977-79  
1981-82  
Airline Overbooking: Correspondence from Airline Executives, 1966, 1972, 1976-78  
Airline Overbooking Drafts, References, and Correspondence, 1966, 1968, 1972-73, 1976-77, 1982  
Airline Overbooking: Graphs, 1981  
Airline Overbooking: "How and Why Bumped Airline Passengers Involuntarily Transfer Time, Money, and Inner Peace to the Airlines and the CAB," ca. 1977  
Airline Overbooking: "How and Why Bumped Airline Passengers Involuntarily Transfer Time, Money, and Inner Peace to the Airlines and the CAB" Revision and CAB Board Memo, ca. 1977, 1979  
Airline Overbooking Notes  
Airline Overbooking: Notes, Article, and Correspondence, 1986-87  
Airline Overbooking: *Questions and Answers about the Overbooking Auction Plan*  
Airline Overbooking: "Regulation Improves Efficiency? In Airline Overbooking, Yes and Maybe" and Correspondence, 1979, 1982  
Curriculum Changes (8380), 1965  
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Glover and J. Simon (2 copies), 1975  
Ijiri and H. Simon  
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J. Simon, Puig, and Aschoff, 1972  
Smith, 1980  
Solow (2 copies), 1957  
Taira (2 copies), 1969  
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Economics 451 Drafts and Evaluations, 1972-74, 1976  
Economics 454 Course on Population (8445), 1981-82  
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Box 24:

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November

1996

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January and March

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- Box 31:
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Articles, including “The Distribution of Membership” by Walzer and “The  
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- “Money Incentives to Reduce Birth Rates in Low-income Countries” Correspondence and Related Correspondence, 1967-69  
Notes to Andy (6720)  
“Painless Medicine for Social Security Sickness,” ca. 1984  
“Population, Technical Progress, and Growth Theory,” 1978  
“Population and Technical Progress: Microeconomics,” 1978  
Publishing, Articles on, and *Handbook* Update, 1966-67, 1978  
“The Relationship of Income Distribution to Fertility” Feasibility Study Draft, Notes, and Correspondence (6790), 1971-72  
“The Role of Bonuses and Persuasive Propaganda in the Reduction of Birth Rates” Correspondence, Drafts of Related Work, and Rockefeller Foundation Materials (6610), 1965, 1967, 1969, 1971  
“A Scheme to Promote the World’s Economic Development with Migration”  
“Some ‘Marketing Correct’ Recommendations for Family Planning Campaigns” and Donald Bogue Correspondence (6600), 1967-69  
“Soviet Jews’ Economic Adjustment in the U.S.” (9000), 1982-83  
Thesis Co-Author Policy, 1976  
“Tracing Members of a Panel: A 17-Year Follow-up” by Clarridge, Sheehy, and Hauser, 1976

Box 34:

- Child Policy Drafts and Correspondence, 1970-71, 1974-75  
Clippings and “Should Family Size Be Regulated by Law? or, Science Does Not Show the There is Overpopulation” Correspondence, 1970-71, 1973  
“Family Planning Prospects” and Related Correspondence (includes American Eugenics Society), 1967-70, 1972  
Foster Children: Baltimore’s “Report of Sub-Committee on Board Rates,” 1962  
Foster Children: Child Welfare League of America’s “Board Rates . . .”  
1942  
1946  
1948  
1951  
1954  
Foster Children: Hawaii’s “A Study to Revise Foster Home Board Rates for Children,” 1965  
Foster Children: Hennepin County’s “Review of Foster Home Board Rates, 1964  
Foster Children Raw Data, 1968  
Foster Children: Richmond’s Committee on Foster Homes Subcommittee on Foster Home Boarding Rates Report, 1967  
Foster Kids Correspondence, 1974  
Foster Kids Data, ca. 1971  
Foster Kids: “The Effect of Foster Care Payment Levels Upon the Number of Foster Children Given Homes” Correspondence (6680)  
1974  
1974-75  
Guttmacher Simon-Silverman Debate, 1970-71

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Irving Horowitz Correspondence, 1981  
“How to Choose the Optimum Advertising Investment” Correspondence and Charts and “A Simple Model for Determining Advertising Appropriations,” 1965, 1979-80  
Immigration Drafts, 1982  
Immigration Drafts and Correspondence, 1980-81  
Immigration: “The Effects of Immigrants on Natives’ Incomes” Reviews, 1982  
Immigration: “The Effects of Immigrants on Natives’ Incomes Through the Use of Capital” Correspondence, 1981-83  
Life on Earth Is Getting Better, Not Worse” (8925), 1983  
“The Mixed Effects of Income upon Successive Births May Explain the Convergence Phenomenon,” 1975  
“The Mixed Effects of Monopolistic Ownership on the Prices of Cost-Related Products: The Case of Morning and Evening Newspapers” Correspondence, Tables, and Graphs, 1976, 1978  
“Newspapers” Editing, 1980  
“The Optimum Birth Rate for India and China” Correspondence and Drafts (6940), 1967-70  
“Phelps’ Technical Progress Model” Correspondence and Notes (6950), 1979-80  
“Population Growth” Correspondence (6850), 1975-76  
“Population Increase and Jewish Values” Drafts and Correspondence, 1975-76, 1979  
Rebuttal to Donald Mann’s “The Case for Negative Population Growth,” ca. 1981  
*Science* Articles, 1982  
*Science*: “Resources, Population, Environment: An Over-Supply of False Bad News” Drafts and Figures (2 folders)  
1978  
1978-79  
*Science*: “Resources, Population, Environment: An Over-Supply of False Bad News” Edits  
*Science*: “Resources, Population, Environment: An Over-Supply of False Bad News”/“The Only Impending Shortage is a Shortage of Bad News” Correspondence, 1978-79  
Testimony, U.S. House of Representatives, 1978-79  
“Will Reagan Be Able to Junk Global 2000 and Carter’s Philosophy of Limits?” Draft and Correspondence, 1980-81

Box 35:

Correspondence, 1997-98  
Correspondence, General  
1997  
    June  
    July  
Correspondence, Opinion-Editorial  
    1987-90 (includes Meg Greenfield)  
    1988, 1991-92 (includes Mailing List)  
    *New York Times*, 1990  
Correspondence, Personal  
    1973-75, 1979  
    1983, 1988-89 (includes Leo Rosten)

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1985, 1989-91  
Ellen Gering Memorial Booklet and Note, 1995-96  
“Market Forces and Airline Safety: An Empirical Reevaluation” by Scheraga and  
Correspondence, 1988  
Note  
Notes, Style Sheets, and Articles about and Correspondence with and about Publishers and  
Editors, 1859, 1952, 1964, 1973, 1975, 1977-79, 1981, 1986  
Resampling, Letters Requesting More Information, 1991  
Julian Simon Web Page, 2012  
Statistics Discussion Memorandum, 1997  
Teaching Correspondence and Related Articles  
1986, 1995  
1986-87  
University of Illinois Administrative Correspondence  
1973, 1982-84, 1986, 1988, 1997-98  
1979, 1982-83  
1983-84, 1990  
University of Maryland Administrative Correspondence  
with Articles (includes copy of correspondence from F. A. Hayek), 1981, 1983, 1985-86,  
1990, 1993-97  
1984-86  
1989-90, 1992-94, 1997  
ca. 1991  
University of Wyoming and University of Maryland Archives Correspondence and Maryland  
Guides, 1982-83, 1990, 1993-94, 1996

Box 36:

Scrapbook, 1942-43  
Trading Cards, 1933-35, 1938-41

Box 37:

Correspondence, Personal  
1977, 1980-86 (includes Children’s Passport and Notification of Appointment 1983)  
[RESTRICTED]  
1977, 1982-86 (includes Medical Information) [RESTRICTED]  
1978, 1980, 1982-83 (includes Notification of Appointment 1983) [RESTRICTED]  
1984-87 [RESTRICTED]  
1986-88 [RESTRICTED]

Box 38:

Advertising 281 Notes, Student Work, Articles, Syllabi, Examinations, and Grades (8150), 1964-  
66 [RESTRICTED]

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Advertising 482 Student Papers

1964 (2 folders) [RESTRICTED]

1965 (2 folders) [RESTRICTED]

1966 (2 folders) [RESTRICTED]

Advertising 482 Student Papers

1964 [RESTRICTED]

1965 [RESTRICTED]

Business Administration 430 Capricious Grading Challenge, 1978-79 [RESTRICTED]

Economics 294 Reading List, Notes, and Examination (8160), 1978-79 [RESTRICTED]

Economics 295 Roster and Business Administration Student Work (8120), 1969, 1972

[RESTRICTED]

Economics 451 Student Paper, 1976 [RESTRICTED]

Economics 480 Student Papers

with Dissertation Proposal, 1972, 1976-77 [RESTRICTED]

ca. 1978 [RESTRICTED]

Marketing 422 Student Paper, 1968 [RESTRICTED]

Personnel Matter, 1978-79 [RESTRICTED]

Student Dissertation Proposal, 1977 [RESTRICTED]

Student Paper [RESTRICTED]

Student Research Proposal, 1977 [RESTRICTED]

Student Thesis, Drafts of Derivative Article (“The Success of Mergers”), Related Articles, and Correspondence, 1966-69 [RESTRICTED]

Student Thesis

Correspondence regarding Data, 1975 [RESTRICTED]

Chapters 1-5 Drafts and Correspondence, 1975 [RESTRICTED]

Chapters 6-10 Drafts and Correspondence, 1975-76 [RESTRICTED]

Chapters 1-10 and Appendices, 1976 [RESTRICTED]

Chapter 11 and Correspondence, 1976 [RESTRICTED]

Correspondence, Chapter 1, List of Symbols, and Dependent Variable Sections, 1976 [RESTRICTED]

Student Thesis, 1976 [RESTRICTED]

Student Thesis and Derivative Article (“City Size, Price, and Efficiency for Individual Goods and Services”) Drafts, 1979 [RESTRICTED]

Box 39:

Advertising 388 Articles, Syllabi, Notes, Outlines, and Examinations (8220), 1962-65 [RESTRICTED]

Advertising 388 Roster, Outlines, Articles, Notes, and Examinations (8225), 1963-65 [RESTRICTED]

Advertising 482 Examinations, Syllabi, and Notes, 1962-66 [RESTRICTED]

Business Administration 482 Examinations, Outlines, Syllabi, Notes, and Articles (8300), 1975-79 [RESTRICTED]

Business Administration 490 Syllabus, Reading List, and Examinations, including Foote, Cone & Belding Reports and Correspondence, and Business Administration 430 Announcements

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- and Syllabus (8260), 1958, 1963-65, 1976-78 [RESTRICTED]
- Business Administration 520 Rosters, Reading List, Examination, Another's Syllabus, and Simon's "A General Model for Pricing a Unique Property Like a Statue or the Empire State Building" (8340), 1967 [RESTRICTED]
- Business Administration 525 Roster, Notes, and Student Work, 1967 [RESTRICTED]
- Economics 356 Student Paper and Supporting Articles, 1959-61, 1963-65, 1969-70, 1974, 1979-82 [RESTRICTED]
- Economics 356 Notes, Examinations, Reading Lists, and Sources – includes portion of *The Economics of Population Growth* Draft (8190), 1941, 1956, 1965, 1967, 1969, 1972, 1975-76 [RESTRICTED]
- Economics 480 Lecture Notes, Sources, Syllabus, Simon's "Demand, Cost, and Prices in Oligopoly: Theory, Simulation, and Oil as an Example" Draft, "A Further Test of the Kinky Oligopoly Demand Curve" and "'Product Differentiation': A Meaningless Term and an Impossible Concept," and Business Administration 490 Examination (8280), 1969, 1976-77 [RESTRICTED]
- Examination Questions, Ph.D. and Other (8050), 1972-73, 1975, 1977, 1979-81 [RESTRICTED]
- Examinations (8060), 1963-74, 1976-80 [RESTRICTED]
- Marketing 320 Notes, Exercises, Reading Assignments, Rosters, and Student Work (8170) , 1966 [RESTRICTED]
- Marketing 474 Rosters, Grades, Examinations, Messages from Students, and Simon's "A Huge Marketing Research Task – Birth Control" (8270), 1968-69 [RESTRICTED]
- Reading Lists and Examination Questions, 1964, 1967-69, 1971-73, 1975-77 [RESTRICTED]
- Advertising 482 Outlines and Examinations, 1963-64 [RESTRICTED]
- Business Administration 490 Notes, Resources, Reading Lists, and Examination, 1971-72, 1978-79 [RESTRICTED]
- Correspondence, General  
1996
  - March-August (includes Jack Kemp and Linda Chavez; includes Simon Family Foundation tax information) [RESTRICTED]
- Economics 294 and Market Research Courses Grades, 1975 [RESTRICTED]
- Examinations (8060), 1968, 1971 [RESTRICTED]
- Marketing Research Book Excerpts and Examinations, 1971 [RESTRICTED]
- Marketing Research Course Notes, Related Articles, and Exercises, 1970-71, 1974-75 [RESTRICTED]
- Marketing Seminar: Marla Grinfeld – Notes, Related Articles, and Handouts, 1974/75 [RESTRICTED]

Box 40:

- Student Papers, 1983 [RESTRICTED]
- Economics 356 Student Materials, compiled ca. 1982 [RESTRICTED]
- Economics 356 Student Papers (4 folders), 1982 [RESTRICTED]
- Economics 480 Student Paper [RESTRICTED]
- Advertising: Newspaper Rates Student Paper (5240), 1964 [RESTRICTED]
- Grant: Research Bank Account Materials and Correspondence, 1974-75 [RESTRICTED]

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“The Spread of A Cost-Free Business Innovation” Correspondence and Original Student Paper (5320), 1966-68 [RESTRICTED]  
Bell/AT&T Student Paper (5410), ca. 1966 [RESTRICTED]  
Cigarettes: “The Price Elasticity of Demand for Cigarettes” Correspondence, Calculations, and Original Student Paper (5540), 1967-69 [RESTRICTED]  
Business Administration 490 Student Papers, 1979 [RESTRICTED]  
Economics 294 Reserve Articles and Papers, Fall 1980  
    Sample Papers (4 folders), 1979 [RESTRICTED]  
Economics 294-5 Student Paper, 1979 [RESTRICTED]  
Economics 490 Student Materials, 1973 [RESTRICTED]  
Economics 490 Student Paper, 1973 [RESTRICTED]  
Economics 490 Student Work from Adv 382, 1974 [RESTRICTED]  
Sociology 356 Student Paper, 1982 [RESTRICTED]  
Student Paper on the Kinked Oligopoly Demand Curve, ca. 1970s [RESTRICTED]  
Student Papers, ca. 1980s [RESTRICTED]  
Student Thesis: *The Effect of Selected Socio-Economic Variables on Changes in Selected Domestic and Mass Media* by Donald Ray Glover, 1976 [RESTRICTED]  
Economics 294 Student Papers, 1978-80 [RESTRICTED]  
Economics 294-5 Student Papers, 1969 [RESTRICTED]  
Economics 356 Student Papers, 1982 [RESTRICTED]  
Drafts, Notes, and Account Number, 1986, 1988-91, 1994-96 [RESTRICTED]  
Father’s Day and Birthday Cards, Letters from Daughter, and Copy of Son’s Letter to Jack Kemp, 1988, 1993-94 [RESTRICTED]  
Medical Records, 1989 [RESTRICTED]  
Rati Ram Correspondence, Statistical Analyses, Related Articles, and Student Papers, 1979, 1986-87, 1990 [RESTRICTED]  
Salary Review, Hinemoto (8435), 1981 [RESTRICTED]

Box 41:

Correspondence, General

1995

    January 1995, December 1995, and January 1996 (includes Peggy Noonan; includes student personal information) [RESTRICTED]

Economics 451

    Reading Lists, Examinations, and “The Developing Economics” Notice, 1971-76 [RESTRICTED]

    Student Records and Evaluations, 1973-74, 1976 [RESTRICTED]

    Syllabus, Notes, Student Addresses, Student Grade, and Course Evaluation Questionnaires, 1976 [RESTRICTED]

Student Tags and Informal Identification Cards from Class Exercise [RESTRICTED]

Sports Law Student Paper, 1955, 1958, 1965, 1967-69, 1972, 1975-77, 1980, 1982-85, ca. 1987 [RESTRICTED]

Basic Research Methods in Social Science Course Related Articles, Exercises, and Student Grades, 1975 [RESTRICTED]

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Barun Mitra, Correspondence with and about, Program, Mitra Articles, and Related Articles and Literature List, 1984, 1993-96 (includes Passport Information and correspondence from Patricia Schroeder) [RESTRICTED]

Olympics

Student Paper, Tables, and Medal Data (2 folders), 1980, 1992 [RESTRICTED]

Price/Earnings (P/E) Ratio Student Paper, 1988 [RESTRICTED]

Student Dissertation Draft and Correspondence, 1974-75 [RESTRICTED]

Student Dissertation Progress Reports and Resources, 1960, 1971-75 [RESTRICTED]

Student Dissertation Proposal and Resources, 1960, 1965-66, 1969-71, 1973 [RESTRICTED]

Student Paper [RESTRICTED]

Student Papers, 1967 [RESTRICTED]

Student Recommendations, 1969-70, 1972-84, 1986-87 [RESTRICTED]

Student Recommendations, 1975-76, 1978 [RESTRICTED]

*Science* Controversy, 1978-80, 1982 [RESTRICTED]

*Science* Correspondence, 1980-81 [RESTRICTED]

*Science* – Notes on Dealings with Staff, 1979 [RESTRICTED]

*Science* – Reply [RESTRICTED]

Correspondence, Personal

1981, 1994, 1996 [RESTRICTED]

1990, 1994-97 [RESTRICTED]

1990-96 (includes Milton Friedman) [RESTRICTED]

University of Maryland Administrative Correspondence

1984-86, 1989, 1994, 1997-98 [RESTRICTED]

University of Maryland Administrative Correspondence and University of Illinois Employment Correspondence and Records (includes cassette tape), 1984-88 [RESTRICTED]

Box 42:

*Science* Phone Calls (4 cassette audiotapes), 1979-80 [RESTRICTED]