# 9/5/38 Commerce and Business Administration Economics Julian L. Simon Papers, 1955-2002

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Commerce and Business Administration

**Economics** 

Julian L. Simon Papers, 1955-2002

The organization of this series preserves the original order of the material on accession, which is generally by type of publication/presentation, then by broad topical area, then alphabetically by name of publication, and chronologically thereunder. Within the "Manuscripts" sections, the arrangement by numerical notation as assigned by Simon.

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- 107: "The Black Invisible Hand: Notes on the Industrial Economics of Crime"
- 109: "The Effect of Numbers Upon Competitive Effort," with Salim Rashid
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- 117: "Invention, Duplication, and the Size of the Labor Force"
- 120: "A Decision-Tree Framework for Forecasting War and Peace in the Middle East"
- 122: "Unlocking the Riddle of Causality" or "On 'Correlation Does Not Prove Causation' and Other Semi-Nonsense"
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- 128: "A Reconciliation of the Life-Cycle and Permanent-Income Theories"
- 134: "Auctioning Immigration Vistas: Doing Well While Doing Good"
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- 136: "There Is No Connection Between Trade Theory and Migration"
- 140: "A Unifying Concept to Support the Vision of Eternal Progress"
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- 144: "A Theory of Effort as an Economic Variable"
- 146: "The Inter-Related Growths of People, Problems, and Wealth"
- 147: "What Immigrants Take From, and Give to, the Public Coffers"
- 149: "The Effect of the Spanish New World on the Old World; A Theoretical Framework for Assessment"
- 150: "The Effect of Immigration Upon Native Unemployment: A Formalization of Harrison's Analysis," with Yew-Kwang Ng

- 151: "Public Ownership Versus Private Enterprise: State Liquor Distribution Systems Revisited"
- 152: "A Reply to Robert Repetto's Review of 'The Resourceful Earth'"
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- 155: "The Economic Effect of Russian Immigrants Upon the Veteran Israeli Population: A Cost/Benefit Analysis
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- 158: "The Economic Effect of Russian Immigrants Upon the Veteran Israeli Population: A Cost/Benefit Analysis"
- 167: "Population Growth Is Not Bad for Humanity"
- 169: "Why Are Biologists Usually the Most Vocal Doomsayers?"
- 171: "Interpersonal Allocation Continuous With Intertemporal Allocation: Binding Commitments, Pledges, and Bequests"
- 172: "Economic Thought About Population Consequences: Some Reflections"
- 173: "Sean McDonagh, the Pope, and Population Control"
- 174: "An Integrated Cognitive Theory of Depression"
- 175: "Tit-for-Tat Expectations in Duopoly and Triopoly Simulation"
- 176: "Duopoly and Chaos Theory"
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- 182: "Barber School Requirements and the Number of Barbers"
- 183: "Species Loss Revisited," with Aaron Wildavsky
- 184: "The Airline Oversales Auction Plan"
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- 187: "Are Mergers Beneficial or Detrimental?"
- 188: "The Availability of Extracted Resources: The Historical Data," with Guenter Weinrauch and Stephen Moore
- 189: "Airline Service Improves Under Deregulation"
- 190: "Why Do We Hear Prophecies of Doom From Every Side?"
- 191: "Educational Trends of Immigrants Into the U.S.," with Ather Akbari
- 192: "Trends in the Quantities of Education," with Rebecca Boggs
- 193: "Trends in U.S. Airline Service"
- 194: "Is Population Growth a Drag on Economic Development?"
- 196: "The Theory of the Fiscal Windfall from Immigration"
- 197: "Updating Subjective Probabilities with Simulation: From Pedagogy to Practice to Jeffrey's Rule to Puzzles"
- 198: "Simulation and a Problem Problem of Lewis Carroll"
- 199: "Philosophy and My Work Life"
- 199-1: "Key Facts for Immigration Policy"
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199-4: "Welfare Analysis of an Auction of a Bad Where Top Bidder Pays Off Bottom Bidder"

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#### MANUSCRIPTS-GENERAL ARTICLES

- 201: "Government Economic Theory, and the Principle of Imitation in LDC Export Expansion"
- 204: "Natural Resources, Environment, and Population: What Do the Trends Imply for Government Regulation?"
- 205: "The Law of Increasing Consumer Exchange Systems"
- 206: "The New Happiness Formula"
- 207: "Economic Effects of Population Policies and Legislation"
- 211: "Our Brand-New Miracle: The Computer"
- 213: "The Population Establishment, Corruption, and Reform"
- 214: "Lebensraum: Paradoxically, Growth May End Wars"
- 215: "It's Time to Organize Environmental Sound Thinkers"
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- 217: Library
- 218: "Lysenkoism and the Population Control Movement"
- 219: "A Radical Market Plan to Improve the Black's Lot in the U.S."
- 401: Carey Piece
- 402: "Life on Earth Is Getting Better, Not Worse"
- 403: "A Correction of Boulier's Review"
- 404: "Demographic Dangers and Demographic Opportunities for University Presses Between Now and the Year 2000"
- 405: "A Curriculum Plan for the Undergraduate School of Business at Haifa University"
- 406: "Inter-Generational Inheritances, Estates, and Asset Holdings"
- 407: Charter Flights (in Hebrew)
- 408: "Some Vital Facts About Immigration"
- 409: "Prospective Longitudinal Study of U.S. Immigrants"
- 410: Short Statement for TV
- 414: A Set of 18 Questions
- 415: Untitled Piece Re: Natural Resources
- 416: Talk to Overseas Development Corporation, July 26, 1984
- 417: Paderborn Conference, June 1983
- 418: "My View of the Global Future"
- 419: "Additional People Improve the Standard of Living through Knowledge Creation and Productivity Increases"
- 420: Science Material
- 421: "Whither America?"

- 424: "A Proposal to Gather Data on How the World Has Been Doing"
- 425: "The Science and Art of Thinking Well"
- 426: Review of Paul and Anne Ehrlich's The Population Explosion

## MANUSCRIPTS-OP-ED PIECES

- 501: "Saved from Depression by Acting Jewishly"
- 503: "Prevent Illegal Immigration by Legalizing it"
- 504: "Taxes on Advertising as a Method of Regulation"
- 505: "An Open Letter on Immigration to Sen. Simpson"
- 506: "An Open Letter to Commissioner Alan Nelson"
- 507: "Population Scare Versus Science" (two versions)
- 508: "Painless Immigration Medicine for Social Security Sickness"
- 509: "Population Growth Is a Phony Issue" or "The War on People" or "The UN's War on People"
- 510: "Population: An Inexhaustible Resource"
- 514: Notes for Conversation with Laura Castaneda, Washington Post, August 7, 1984
- 515: "At Last I Understand the Ecologists and the No-Growthers-I Think"
- 516: "Mexican Illegals and Lawlessness: Red or Dead Herring"
- 517: "Fair's Fair"
- 518: "How to Get to Sleep, Feel Rested, and Have Lots of Energy"
- 519: "Disastrous Unfounded Forecasts of Disaster"
- 520: "Will Reagan Be Able to Junk Global 2000 and Carter's Philosophy of Limits?"
- 521: "How Do Immigrants Affect Our Standard of Living?"
- 522: "In Praise of Large-Scale Immigration"
- 523: Untitled
- 524: "Another View of the Global Future"
- 525: "Seeking Common Ground"
- 526: Jack Ryan, Wall Street Journal, January 14, 1985
- 527: "Why Not the Facts about Immigration?"
- 528: "The Statue of Liberty Self-Congratulation Error"
- 529: "No Such Thing as a Batter's Slump-or Impending Resource Scarcities"
- 530: "Now for Micro-Marketization"
- 533: "Immigrants Discover Costless Production and Life Sustenance"
- 534: "Population Control and the High Moral Ground"
- 535: "New Cure for the Jobs Shortage"
- 536: "China and Trashy Western Population Ideas"
- 538: "China's Population Policy-And Ours"
- 539: "Reduction of Non-White Births Being Pushed Again"
- 540: "The Impending Shortage of People, and a Device to Avert It"
- 541: Immigration-French
- 542: "Immigration Reform and America's Competitive Future," with Stephen Moore
- 543: "Population Growth and Scientific Evidence"
- 544: "Top A.I.D. Appointment Means Trouble Any Which Way"
- 545: "Dump on Us, Baby, We Need It"

- 547: "Immigration Then and Now," with Rita Simon
- 548: "Innocent Killers of Non-White Millions"
- 549: "The Key Facts about Immigration as of 1990"
- 550: "Why More HUDs Lie Ahead"
- 551: "Immigrants from the USSR Improve Israelis' Living Standards"
- 552: "Immigration-Painless Medicine for Federal Budget Sickness"
- 553: "The Fear of Immigration Comes Down to Race"
- 554: "Little England's Missed Opportunity," with Bill McGuen
- 555: The Statue of Liberty Self-Congratulation Error"
- 556: "Some Reasons Why Journalism Is Getting Worse"
- 557: "The Future Is a Fight about Kosher Ducks"
- 558: "The Persian Gulf Crisis Is Only an Anomaly"
- 559: "An Unreported Revolution"
- 560: "Communism Versus Capitalism: The Economic Facts Are Now In," with Stephen Moore
- 563: "Will There Ever Be Sexual Rapprochement between Men and Women?"
- 564: "The Medal of Freedom Deserves Friedrich Hayek"
- 565: "Lysenkoism and the Population Control Movement"
- 566: "Here's An Offer You Ought to Refuse"
- 567: "The Vanishing Farmland Scam Is Back"
- 568: "Getting a Hearing for an Idea"
- 569: "Soviet Jewish Immigrants Help Israelis Economically"
- 570: Haiti Pieces
- 571: "Ross Perot Plays Clown on Waste"
- 572: "The Worst Chinese Human Rights Abuses"
- 574: "How Hillary Clinton's Next Column Can Help the Public"
- 575: "Racial Worry, Frustration, Built by Washington Post"
- 576: "More People, Greater Wealth, Expanded Resources, Cleaner Environment"

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- "Cross-Section and Time Series Tests of the Permanent-Income Hypothesis," by Julian L. Simon and Dennis Aigner, *The American Economic Review*, June 1970
- "Unnecessary, Confusing, and Inadequate: The Marginal Analysis as a Tool for Decision Making," *The American Economist*, Spring 1981
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- "World Food Needs and 'New Proteins'," Economic Development and Cultural Change, 1969
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- "Trends in the Quantities of Education: A Pictorial Essay," by Julian Simon and Rebecca Boggs, *Economics of Education Review*, 1997
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Advertising Experiment Station Source Material, Notes, and Correspondence (5170), 1963-64 Advertising: Nathaniel Leff Correspondence (5200), 1975, 1978

Advertising: "A Media Selection Scheme the Handles Repetition, Duplication and Discounts" Correspondence (5230), 1967-69

Advertising: Newspaper Rates Source Material, Notes, and Correspondence (5240), 1964-65, 1977

Advertising: Newspaper Rates Tables and Figures (5310)

Advertising: Newspaper Strike Research Correspondence and Notes (5250), 1962-64

Advertising: "Optimum Allocation of Space in Retail Advertisements and Catalogs," with Vithala Rao – Correspondence and Drafts (5260), 1977-79

Advertising Production Function: Cigarettes Correspondence, Source Materials, Drafts, Computer Printout, and Tallies (5300), 1933, 1951, 1965-66

Advertising Production Function: Cigarettes Graphs, Notes, and Computer Data (5302), 1965-66

Advertising Production Function Correspondence (5140), 1963-65, 1968-69

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Advertising Production Function References and Graphs (5148)

Advertising: References, Draft Pages, and Tables (5147)

Advertising's Five Most Interesting Problems Correspondence and Notes (5190), 1965-66

Advertising: Stewart Review Notes, Correspondence, and Draft (5270), 1965-66

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Cigarettes – Trust Data and Notes (5305)

"The Economic Development of Advertising" Notes, Charts, and Correspondence (5220), 1965-67

Low-level Equilibrium Trap (7010)

Correspondence, Reference Material, and Calculations, 1978-79

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Population Congressional Panel Testimony Correspondence, Notes, Draft, and Transcript (7020; includes James H. Scheuer), 1978

Population Growth Debate, Science Digest Correspondence, Notes, and Policies, 1981-82

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"The Scarcity of Raw Materials," *Atlantic* (5360)

Correspondence, Galleys, and Drafts, 1981

Response Letters, 1981

WSJ Notes (7050)

Xeroxing Slips

Zielske Article Appendix and Figures and Walter Primeaux Sample Letters (5289), 1979

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Zielske Article Figures, Source Material, and Correspondence (5284), 1979

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Zielske Note

Zielske: "What Do Zielske's Real Data Really Show . . . ?"

Correspondence and Draft Page, 1978

Correspondence, Figure Instructions, and Figures (5286), 1978

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Advertising Article, with Haim Levy – Draft Page (5038)

Advertising Budget: Choosing the Best Advertising Appropriation When Appropriations Interact Over Time" Correspondence (5055), 1976-77

Advertising Budget Model Correspondence (5034), ca. 1965

Advertising Budget Model Draft and Correspondence (5036), 1963-66

Advertising Budget Model Graph, Notes, Calculations, and Correspondence (5020), ca. 1965

Advertising Budget Model Paper Correspondence (5023), 1965-66

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Advertising – Haim [Levy] (5052) Note

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"At Last I Understand the Ecologists and the No-Growthers – I Think" (8895)

Barber Notes, Source Material, and Data Runs, 1958-68

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Center for Advanced Study Application Denial Appeal (5340), 1980-81

Duopoly Draft, Graphics, and Correspondence (8885), 1973-74

"The Financing and Organizing of Birth Reduction" (8870)

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Grant Monthly Statement, 1976

Interview Transcript (5350)

"Long-Run Effect of Population on Growth and Welfare" Grant Proposal, with Mark Browning, ca. 1979

"Population & Economic Growth" and "Population Pressure' on the Land" Grant Proposals, with Roy Gobin, 1980

Proposals Correspondence, 1976-77

"Resources, Population, Environment: The Trends are Positive" Draft and Correspondence (8880), 1981

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Advertising: Bicycles, 1964

Advertising: Drafts, Notes, and Clippings, 1963-71, 1973

Advertising: Future Work, 1965, 1973-75, 1979

"Characteristics of Illegal Aliens in the U.S. Labor Market" by North and Houstoun Drafts and Correspondence, 1977-81

Children's Impact – Proposal and Background (6890), 1971-72

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<u>Economics of Population Growth</u> Correspondence (6620, 2 folders; Folder 2 includes Simon Kuznets and Joseph Spengler), 1973-77

"The Effect of Population Growth on Industrialized Economies: A Different Sort of Simulation" Correspondence (6910), 1971-75

Correspondence and Statistical Information, 1974

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Immigration Correspondence (6750), 1976-78

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"The Mixed Effects of Income upon Successive Births May Explain the Convergence Phenomenon" Correspondence, 1974

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"On the Optimum Theoretical Rate of Population Growth"

Correspondence, 1980-82

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"On the Population-Push and Invention-Pull Theories of Demographic-Economic History" Correspondence and Resources, 1971-74

"Population Pressure' on the Land: Analysis of Trends Past and Future" Draft, 1983

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Science - Reply Drafts, 1980

Welfare Articles Correspondence, 1970, 1974

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"The Advertising Budget's Determinants in a Market with Two Competing Firms" Correspondence (5420), 1981-82

AT&T (5610)

John Baden Background and Correspondence (5620), 1979-81

Baden/Montana State Presentations (5622), 1982

Barnett Lecture Coordination (5630), 1981

Bellagio Talk (5642)

Birth Rate Graphs

"The Book Renewal Plan: Case Study of a Bid" (5430), 1958

Business Education and Related Article and Advertisement (5450), 1958-59, 1963

Capital Budgeting (5460)

Causality Correspondence (5470), 1965-71

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Causality Notes and References (5472), 1949, 1961, 1963-64, 1966

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"The Effect of Husband's Income and Wife's Education Upon Various Birth Orders" Tables and Correspondence, 1973

"The Effect of Income on Fertility" Graphs, Table, and Correspondence (includes American Eugenics Society), 1967-69

"The Effect of Population Density on Infrastructure: The Case of Road Building," "The Positive Effect of Population Growth on Agricultural Saving in Irrigation Systems," and Population Graphics

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Food Articles (5700), 1976

Ford Foundation Population Meeting Correspondence, Notes, and Program Materials (6210), 1969

Fordham Talk (5710), 1982

Forecasting (5605), 1982-83

George Mason Talk: "On the Evaluation of Progress and Technological Advance, Past and Future" (5712), ca. 1984

Lindsey Grant Carolina Symposium (5666), 1984

Hartford Talk Correspondence (5715), 1982

Helsinki Conference Correspondence and Paper Draft and Summary (5720), 1978-79

India Trip Correspondence (5740), 1969

International Minerals & Chemical (IMC) Corporation World Food Production Conferences Correspondence (5738), 1983-84

Iran Trip Notes (5750), 1972

Johns Hopkins Notations (5760)

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Library Research Notes and Sources (5780), 1971, 1973

"Management Under Government Intervention" Conference Correspondence (5800), 1981-82 Manchester Conference (5920), 1982

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Mississippi Talk References, Notes, and Correspondence (5870), 1972

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Segmentation of the Birth-Control Market: This Side of Family Planning" (6300), 1972 National Institutes of Health (NIH), Reviews for (5900), 1974

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Austrian Colloquium Correspondence (5911), 1982

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Note (5942)

World Population Workshop Notes, Materials, and Correspondence (5940), 1978

Population and Development Expert Group (5730), 1981-82

Population Association of America (PAA) Conferences

1970: Newsletters and Program (6000), 1970

1973: Notes, Conference Materials, and Correspondence (6015; includes Simon Kuznets), 1972-73

1974: Correspondence (6010), 1974

1977: Notations, Tables, Graphs, Conference Materials, and Correspondence (6020), 1976-77

1978: Program (6030), 1978

1979: Correspondence, Notes, and "Population Pressures and Agricultural Development" by Bilsborrow (6040), 1978-79

1981: Correspondence (6050), 1980

Population Decline in Europe Book Review (5440), 1979

Population Economics Symposium Correspondence, 1980-81

Population: Economics 108 Notes and Paper Draft, 1969

Population: Edward Pohlman Correspondence, 1971

Population Talks (6110), 1978

Productivity Notes (6220), 1981

Resources for the Future (RFF) Talk Reference, Correspondence, and Notes (6232), 1981-82

Restaurants and Institutions "Reconnaissance IV" Conference Correspondence and Program Materials (6140), 1982

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Shortage Disputations, 1977-80

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Shavano Seminar Correspondence and Program Materials (6235), 1983-84

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Washington University Population Seminar Correspondence (6240), 1983

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"Advertising's Sales Effect Can Be Measured an Evaluated Very Well" (8780), ca. 1983

Agency for International Development (AID) Proposal Correspondence, 1979-80

Airline Overbooking: "Regulation Improves Efficiency? In Airline Overbooking, Yes" (8790), ca. 1982

Airline Overbooking: "Regulation Improves Efficiency? In Airline Overbooking, Paradoxically Yes" (8795)

Airline Overbooking: "Wherein the Author Offers a Model Proposal" (8795), 1977

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"Are Natural Resources an Increasing Constraint upon Growth?" (8810), ca. 1986

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"Bunkrapt, or, Why Do We Hear So Much Phony Bad News about Resources, Environment, and Population?

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1982-83, 1981 (2 folders)

Cigarette Correspondence (5490; includes Norman Cousins, Emerson Foote, Bernard Grabowski, Philip Hart, Robert F. Kennedy, Maurine Neuberger, John J. Rhodes, and Roy A. Taylor), 1964-69

Cigarettes: Correspondence (5510), 1965-66

Cigarettes and Doctors Correspondence, Notes, and Drafts (5500), 1966-70

Cigarettes and Health: "The Health Economics of Cigarette Consumption" Notes, Comments, Published Version, Clippings, and Correspondence (5520), 1963-64, 1967-68

Cigarettes and Life Expectancy: "The Relationship of Cigarette Smoking to Male Life Expectation" Notes, Graphs, and Correspondence (5530), 1968

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Cigarettes: Notes, Clippings, and Correspondence (5492; includes Joseph Tydings), 1964-66, 1968-69, 1971

Cigarettes: Notes, Correspondence, and News Release, 1964-66

Cigarettes: References, "A Reply on 'Smoking and Health," and Correspondence (5480), 1964, 1966

"The Economic Implications of Learning-by-Doing for Population Size and Growth" Drafts and Correspondence (9230), 1982-83

"Forecasting the Long-Run Trend of Raw Material Availability" (3 folders), ca. 1984 Funding Solicitation Correspondence and Notes, 1979

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1982: Correspondence, Notes, and Conference Materials (6060), 1981-82

1983: Correspondence and Submission Instructions (6070), 1982

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"Prospective Longitudinal Study of U.S. Immigrants" Grant Application, 1981

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Experimental Results of a Radically Different Teaching Method," "A New Way to Teach Probability Statistics," and Grant Applications and Correspondence, 1969, 1976-77, 1979-81

"Seeking Common Ground" Drafts (8800), ca. 1982

University Press Clippings and Statistics (5584), 1953, 1958, 1963, 1967-68, 1970-80

## Box 21:

#### **Agricultural Density**

Calculations and Notes

Correspondence, Tables, and Figures, 1980, 1982

Notes

Table, 1980

Agricultural Labor Draft, Figures, Notes, and Sources, 1958, 1965, 1978

Agricultural Mechanization in Asia (6860), 1976

"The Biggest Marketing Research Job of All – Birth Control" Correspondence (6870), 1967-68

"The Case for More Immigration" (9005), ca. 1982

"The Coale-Hoover and Tempo Results Tell Nothing about Economic Development" Correspondence (6630), 1973

"A Cost-Benefit Method for Analyzing Fertility Reduction Programs" Correspondence (6640), 1970, 1972-73

"Does Economic Growth Imply a Growth in Welfare?" Correspondence, including Warren Samuels, 1969-72

"The Economic Effects of Population Policies and Legislation" Correspondence (6830), 1974

"Economic Impacts of Future Immigration into the United States" (2 folders), 1978

"The Effect of Numbers Upon Competitive Effort" (8910)

"The Effect of Population Growth Upon the Quantity of Education Children Receive" Correspondence (6650), 1977-78

Paul Ehrlich, Correspondence with and about (6660), 1971-72, 1974, 1977-78, 1980-81, 1985

"Export Promotion Methods for LDC's: A Proposal for Research on the Case of Tourism Enterprises" (8915)

"The False Basis of Farmland Preservation" (8920), ca. 1982

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Fertility Notes, 1971

GNP Notes (5 folders)

"Hardin's Ethics and an Expanding World" Drafts and Reference, 1980

Hendrik Houthakker Correspondence, 1981

"Immigrants Do Not Cost, They Pay" (8985, 2 folders), 1978

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"Income, Childlessness, and Fertility in America in the Census of 1960" Correspondence, Notes, and Tables (6760), 1967-70

"Is Population Growth Really Bad for LDC's in the Long Run? A Richer Simulation Model" 1974

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LDC Calculations (6840)

"Life on Earth is Getting Better, Not Worse" Correspondence and Drafts (8930), 1981

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"The New Happiness Formula" (8950), 1978

"On the Evaluation of Progress and Technological Advance, Past and Future" (8913), published 1992

"Population Growth and Economic Development in Low-Income Countries" Tables, 1968-70

"A Scheme to Promote the World's Economic Development with Migration" (8965), 1982

"A Scheme to Promote the World's Economic Development with Migration" and "A Policy to

Promote the World's Economic Development with Migration from LDC's to MDC's" (8970), 1971, 1982

"Some Welfare Aspects of International Migration: Comment," ca. 1969

Sources, and Notes, 1957, 1966, 1969

"The Value of an Avoided Birth to Underdeveloped Countries" Correspondence and Notes (6670), 1967-69

## Box 22:

Airline Overbooking: Airline Complaint Categories

Airline Overbooking: Air Travel Consumer Report, 1986, 1988, 1991-92

Airline Overbooking: Air Travel Consumer Report, 1988-92

Airline Overbooking: *Air Travel Consumer Report* and DOT and CAB News, 1972-76, 1978-80, 1984-85, 1987, 1989-92

Airline Overbooking Articles and Correspondence Marked for Talk, 1966, 1972-73, 1976-77

Airline Overbooking: Bumped Passenger Tables, 1977-81

Airline Overbooking: Bumped Passenger Tables and Figures, 1977-80

Airline Overbooking: CAB Reports, 1978-86

Airline Overbooking: CAB Reports, U.S. DOT Reports and Correspondence, and Delta Letter, 1976-77. 1980-82, 1985-90, 1992

Airline Overbooking Correspondence and Carrier Comments to CAB, 1966, 1972, 1976-78

Airline Overbooking: "Innovation Study of Airline Booking" and Related Materials and Correspondence, 1973, 1977, 1979-80

Airline Overbooking – Letters to Journalists, 1982

Airline Overbooking: Materials Sent Out Soliciting Support for Voluntary Bumping and Auction Plan in 1977

"Airline Overbooking: The Nearly Perfect Solution"

Airline Overbooking: "Regulation Improves Efficiency? In Airline Overbooking, Paradoxically Yes" – Old Original, 1981

Airline Overbooking: "Regulation Improves Efficiency?" Original with Figures and Other Data, ca. 1982

Airline Overbooking: U.S. DOT Complaint Reports & News and CAB News, 1980, 1985-87

Airline Overbooking: "Ways to Implement the Overbooking Auction Plan"

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Cyert, H. Simon, and Trow (2 copies), 1956

Downs, 1957

Enke, 1966

Gilboy

Haire, 1950

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Ijiri and H. Simon

Maier, 1955

Neal, 1969

Reisler, 1978

Roberts (2 copies)

Sackrin, 1962

Schneider, 1979

Schoenberg, 1933

J. Simon, "Cause"

J. Simon, "Price," 1966

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J. Simon, Puig, and Aschoff, 1972

Sweezy, 1939

Verdon, McConnell, and Roesler

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"The 'Outsider' Who Will Run Schlitz," ca. 1973

"Public Expenditures on Immigrants to the United States, Past and Present, 1996

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Airline Overbooking Articles and Correspondence, 1966, 1968, 1972-73, 1976-77

Airline Overbooking Articles, Drafts, and Correspondence, 1972, 1977, 1979

Airline Overbooking: "The Auction Solution to Airline Overbooking" Drafts, Charts, and Raw Data, 1976-77

Airline Overbooking Charts, Notes, Articles, and Correspondence, 1979, 1981-82

Airline Overbooking Charts, Notes, Articles, Correspondence, and CAB Standby Report, 1968, 1977-80

Airline Overbooking: Comments to CAB, 1976

Airline Overbooking Correspondence

1966, 1976-77

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1981-82

Airline Overbooking: Correspondence from Airline Executives, 1966, 1972, 1976-78

Airline Overbooking Drafts, References, and Correspondence, 1966, 1968, 1972-73, 1976-77, 1982

Airline Overbooking: Graphs, 1981

Airline Overbooking: "How and Why Bumped Airline Passengers Involuntarily Transfer Time, Money, and Inner Peace to the Airlines and the CAB," ca. 1977

Airline Overbooking: "How and Why Bumped Airline Passengers Involuntarily Transfer Time, Money, and Inner Peace to the Airlines and the CAB" Revision and CAB Board Memo, ca. 1977, 1979

Airline Overbooking Notes

Airline Overbooking: Notes, Article, and Correspondence, 1986-87

Airline Overbooking: Questions and Answers about the Overbooking Auction Plan

Airline Overbooking: "Regulation Improves Efficiency? In Airline Overbooking, Yes and Maybe" and Correspondence, 1979, 1982

Curriculum Changes (8380), 1965

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Glover and J. Simon (2 copies), 1975 Ijiri and H. Simon Kessel Neal Primeaux J. Simon, Puig, and Aschoff, 1972 Smith, 1980 Solow (2 copies), 1957 Taira (2 copies), 1969 Economics 356 Syllabus, 1982

Economics 451 Drafts and Evaluations, 1972-74, 1976

Economics 454 Course on Population (8445), 1981-82

Educational Policy Committee (8410), 1973-74, 1976-80

## Box 24:

Allied Social Science Associations(ASSA)/American Economic Association (AEA) Correspondence, 1997

Autobiography Agreements and Correspondence by Rita Simon, 2000

Autobiography Chapter 19 Drafts, 2000

Book Correspondence, General, and Notes, 1996-2000

Book Reviews, 1985

British Broadcasting Corporation (BBC) "Green History" Correspondence, 1997

Brookings Institution Correspondence, 1997

Causality Material, Chronology, Notes, Chapter 28: "How Did My Economics Get to Be What It Is" First Page, and Chapter 19: "Teaching and Writing about Research Methods," 2000

Competitive Enterprise Institute Award Correspondence, 2001

Conference Correspondence

1995

1995, 1997

Conference Correspondence and Materials, 1997

Dollar Symposium Correspondence, 1995

**Drafts** 

ca. 1987

1988

Drafts, Letters, and "Some Key Elements in the Economist's Thinking," 1979, 1982-85 Economic Consequences of Immigration Correspondence, Foreword by Ungar, Rita Simon Agreement, and Source Material, 1998-99

Economics Against the Grain (Elgar) Financial Correspondence, Marketing Materials, Introduction Drafts, and Reference Information, 1994-96, 1998-2000

"Effects of In-Migrants on the German Public Purse," with Ather Akbari (includes 3½ floppy disk), 1999

Eulogies, 1998

Family Letter, 1968

Forecasting the Long-Run Trend of Raw Material Availability" Draft

"Global Warming in the Long View" and Correspondence regarding *The Ultimate Resource Explained*, 1998

The Great Breakthrough and Its Cause Review, Correspondence, Contracts, and Foreword by Easterlin, 1999, 2001

Hoodwinking of a Nation (CATO)/*Hoodwinking the Nation* Marketing Materials, Correspondence, and Manuscript, 1998-2000

Hoover Institution Correspondence, Travel Materials, and "Life on Earth Is Getting Better" Abstract, 1996-97

Humphrey Institute Policy Forum Agenda, 1995

India Clippings, Notes, Travel Materials, and Liberty Institute Freedom Workshop Correspondence, 1994-97

Institute for Energy Research/Robert Bradley Correspondence and Report, 1997-98, 2001

Israel Kirzner Talk Sponsorship Correspondence, Notes, and Flyer Draft, 1997

"Larger Population, Better World," "What Does the Future Hold? The Forecast in a Nutshell," "More People, Greater Wealth, More Resources, Healthier Environment," "Julian Simon and Energy Sustainability by Bradley, and "My Critics and I" (Amer. Soc. Assn. Talk Re: Simon Says), 1994, 1996-97, 1999

Lawrenceville School Talk Correspondence, 1997

Haim Levy Correspondence regarding Fellowship, 2001

Liberty Institute Materials, including *Democracy, Market and Human Rights* by Machan and Mitra, 1998-2000

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"My View of the Global Future" (AAAS)

"On Miracles," "In the summer of 1967. . . ," "Introduction to Petty," and "Seeking Common Ground" Drafts, 1988

"One Economist's Look at the Select Commission's Final Report"

Oregon Research Institute (ORI) Correspondence, 1997

Political Economy Research Center (PERC) – Terry Anderson Correspondence and *Economic Growth and the State of Humanity* by Goklany, 1999-2001

Population and Economy From Hunger to Modern Economic Growth Contract, 1999

RDF Television Correspondence and Notes, 1992, 1997

"Reply" (Journal of Forecasting)

Resampling Correspondence and Simon Book List, 1997-99

Charlie Rose Show Correspondence and Notes, 1995

Society for Clinical Trials/International Society for Clinical Biostatistics Meetings Correspondence, Notes, and Conference Materials, 1996-97

State of the World Forum Materials, 1997

Templeton Foundation Workshop Correspondence, Notes, and "Visions of Freedom: An International Teaching Project" Drafts, 1997

Ultimate Resource 2 (Reviews), 1997-99

Universidad Francisco Marroquin Talk Correspondence and Foreword for Barrientos and Monge-Majera, 1996-97

University of Maryland Archives Correspondence, 1996-98

University of Maryland Julian L. Simon Honors Thesis Award Fund Correspondence and

Memorandum of Understanding, 1998-2000 Unused Written Stuff

# Box 25:

American Association for the Advancement of Science (AAAS) Panels

1982: "Life on Earth Is Getting Better – Or Is It?" Notes, Forms, and Correspondence (5570; includes Paul Ehrlich), 1980-81

1982: "Paucity or Plenty: Natural Resources Availability, Global Security and U.S. National Interests" Correspondence (5572), 1981

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Scrapbook, 1942-43 Trading Cards, 1933-35, 1938-41

#### Box 37:

Correspondence, Personal

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Advertising 281 Notes, Student Work, Articles, Syllabi, Examinations, and Grades (8150), 1964-66 [RESTRICTED]

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1964 (2 folders) [RESTRICTED]

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Economics 294 Reading List, Notes, and Examination (8160), 1978-79 [RESTRICTED]

Economics 295 Roster and Business Administration Student Work (8120), 1969, 1972

[RESTRICTED]

Economics 451 Student Paper, 1976 [RESTRICTED]

Economics 480 Student Papers

with Dissertation Proposal, 1972, 1976-77 [RESTRICTED]

ca. 1978 [RESTRICTED]

Marketing 422 Student Paper, 1968 [RESTRICTED]

Personnel Matter, 1978-79 [RESTRICTED]

Student Dissertation Proposal, 1977 [RESTRICTED]

Student Paper [RESTRICTED]

Student Research Proposal, 1977 [RESTRICTED]

Student Thesis, Drafts of Derivative Article ("The Success of Mergers"), Related Articles, and Correspondence, 1966-69 [RESTRICTED]

**Student Thesis** 

Correspondence regarding Data, 1975 [RESTRICTED]

Chapters 1-5 Drafts and Correspondence, 1975 [RESTRICTED]

Chapters 6-10 Drafts and Correspondence, 1975-76 [RESTRICTED]

Chapters 1-10 and Appendices, 1976 [RESTRICTED]

Chapter 11 and Correspondence, 1976 [RESTRICTED]

Correspondence, Chapter 1, List of Symbols, and Dependent Variable Sections, 1976 [RESTRICTED]

Student Thesis, 1976 [RESTRICTED]

Student Thesis and Derivative Article ("City Size, Price, and Efficiency for Individual Goods and Services") Drafts, 1979 [RESTRICTED]

# Box 39:

Advertising 388 Articles, Syllabi, Notes, Outlines, and Examinations (8220), 1962-65 [RESTRICTED]

Advertising 388 Roster, Outlines, Articles, Notes, and Examinations (8225), 1963-65 [RESTRICTED]

Advertising 482 Examinations, Syllabi, and Notes, 1962-66 [RESTRICTED]

Business Administration 482 Examinations, Outlines, Syllabi, Notes, and Articles (8300), 1975-79 [RESTRICTED]

Business Administration 490 Syllabus, Reading List, and Examinations, including Foote, Cone & Belding Reports and Correspondence, and Business Administration 430 Announcements and Syllabus (8260), 1958, 1963-65, 1976-78 [RESTRICTED]

Business Administration 520 Rosters, Reading List, Examination, Another's Syllabus, and Simon's "A General Model for Pricing a Unique Property Like a Statue or the Empire State Building" (8340), 1967 [RESTRICTED]

Business Administration 525 Roster, Notes, and Student Work, 1967 [RESTRICTED]

Economics 356 Student Paper and Supporting Articles, 1959-61, 1963-65, 1969-70, 1974, 1979-82 [RESTRICTED]

Economics 356 Notes, Examinations, Reading Lists, and Sources – includes portion of *The Economics of Population Growth* Draft (8190), 1941, 1956, 1965, 1967, 1969, 1972, 1975-76 [RESTRICTED]

Economics 480 Lecture Notes, Sources, Syllabus, Simon's "Demand, Cost, and Prices in Oligopoly: Theory, Simulation, and Oil as an Example" Draft, "A Further Test of the Kinky Oligopoly Demand Curve" and "'Product Differentiation': A Meaningless Term and an Impossible Concept," and Business Administration 490 Examination (8280), 1969, 1976-77 [RESTRICTED]

Examination Questions, Ph.D. and Other (8050), 1972-73, 1975, 1977, 1979-81 [RESTRICTED] Examinations (8060), 1963-74, 1976-80 [RESTRICTED]

Marketing 320 Notes, Exercises, Reading Assignments, Rosters, and Student Work (8170), 1966 [RESTRICTED]

Marketing 474 Rosters, Grades, Examinations, Messages from Students, and Simon's "A Huge Marketing Research Task – Birth Control" (8270), 1968-69 [RESTRICTED]

Reading Lists and Examination Questions, 1964, 1967-69, 1971-73, 1975-77 [RESTRICTED] Advertising 482 Outlines and Examinations, 1963-64 [RESTRICTED]

Business Administration 490 Notes, Resources, Reading Lists, and Examination, 1971-72, 1978-79 [RESTRICTED]

Correspondence, General

1996

March-August (includes Jack Kemp and Linda Chavez; includes Simon Family Foundation tax information) [RESTRICTED]

Economics 294 and Market Research Courses Grades, 1975 [RESTRICTED]

Examinations (8060), 1968, 1971 [RESTRICTED]

Marketing Research Book Excerpts and Examinations, 1971 [RESTRICTED]

Marketing Research Course Notes, Related Articles, and Exercises, 1970-71, 1974-75 [RESTRICTED]

Marketing Seminar: Marla Grinfeld – Notes, Related Articles, and Handouts, 1974/75 [RESTRICTED]

## Box 40:

Student Papers, 1983 [RESTRICTED]

Economics 356 Student Materials, compiled ca. 1982 [RESTRICTED]

Economics 356 Student Papers (4 folders), 1982 [RESTRICTED]

Economics 480 Student Paper [RESTRICTED]

Advertising: Newspaper Rates Student Paper (5240), 1964 [RESTRICTED]

Grant: Research Bank Account Materials and Correspondence, 1974-75 [RESTRICTED]

"The Spread of A Cost-Free Business Innovation" Correspondence and Original Student Paper (5320), 1966-68 [RESTRICTED]

Bell/AT&T Student Paper (5410), ca. 1966 [RESTRICTED]

Cigarettes: "The Price Elasticity of Demand for Cigarettes" Correspondence, Calculations, and Original Student Paper (5540), 1967-69 [RESTRICTED]

Business Administration 490 Student Papers, 1979 [RESTRICTED]

Economics 294 Reserve Articles and Papers, Fall 1980

Sample Papers (4 folders), 1979 [RESTRICTED]

Economics 294-5 Student Paper, 1979 [RESTRICTED]

Economics 490 Student Materials, 1973 [RESTRICTED]

Economics 490 Student Paper, 1973 [RESTRICTED]

Economics 490 Student Work from Adv 382, 1974 [RESTRICTED]

Sociology 356 Student Paper, 1982 [RESTRICTED]

Student Paper on the Kinked Oligopoly Demand Curve, ca. 1970s [RESTRICTED]

Student Papers, ca. 1980s [RESTRICTED]

Student Thesis: The Effect of Selected Socio-Economic Variables on Changes in Selected Domestic and Mass Media by Donald Ray Glover, 1976 [RESTRICTED]

Economics 294 Student Papers, 1978-80 [RESTRICTED]

Economics 294-5 Student Papers, 1969 [RESTRICTED]

Economics 356 Student Papers, 1982 [RESTRICTED]

Drafts, Notes, and Account Number, 1986, 1988-91, 1994-96 [RESTRICTED]

Father's Day and Birthday Cards, Letters from Daughter, and Copy of Son's Letter to Jack Kemp, 1988, 1993-94 [RESTRICTED]

Medical Records, 1989 [RESTRICTED]

Rati Ram Correspondence, Statistical Analyses, Related Articles, and Student Papers, 1979, 1986-87, 1990 [RESTRICTED]

Salary Review, Hinemoto (8435), 1981 [RESTRICTED]

## Box 41:

Correspondence, General

1995

January 1995, December 1995, and January 1996 (includes Peggy Noonan; includes student personal information) [RESTRICTED]

**Economics 451** 

Reading Lists, Examinations, and "The Developing Economics" Notice, 1971-76 [RESTRICTED]

Student Records and Evaluations, 1973-74, 1976 [RESTRICTED]

Syllabus, Notes, Student Addresses, Student Grade, and Course Evaluation Questionnaires, 1976 [RESTRICTED]

Student Tags and Informal Identification Cards from Class Exercise [RESTRICTED]

Sports Law Student Paper, 1955, 1958, 1965, 1967-69, 1972, 1975-77, 1980, 1982-85, ca. 1987 [RESTRICTED]

Basic Research Methods in Social Science Course Related Articles, Exercises, and Student Grades, 1975 [RESTRICTED]

Barun Mitra, Correspondence with and about, Program, Mitra Articles, and Related Articles and Literature List, 1984, 1993-96 (includes Passport Information and correspondence from Patricia Schroeder) [RESTRICTED]

**Olympics** 

Student Paper, Tables, and Medal Data (2 folders), 1980, 1992 [RESTRICTED]

Price/Earnings (P/E) Ratio Student Paper, 1988 [RESTRICTED]

Student Dissertation Draft and Correspondence, 1974-75 [RESTRICTED]

Student Dissertation Progress Reports and Resources, 1960, 1971-75 [RESTRICTED]

Student Dissertation Proposal and Resources, 1960, 1965-66, 1969-71, 1973 [RESTRICTED]

Student Paper [RESTRICTED]

Student Papers, 1967 [RESTRICTED]

Student Recommendations, 1969-70, 1972-84, 1986-87 [RESTRICTED]

Student Recommendations, 1975-76, 1978 [RESTRICTED]

Science Controversy, 1978-80, 1982 [RESTRICTED]

Science Correspondence, 1980-81 [RESTRICTED]

Science – Notes on Dealings with Staff, 1979 [RESTRICTED]

Science – Reply [RESTRICTED]

Correspondence, Personal

1981, 1994, 1996 [RESTRICTED]

1990, 1994-97 [RESTRICTED]

1990-96 (includes Milton Friedman) [RESTRICTED]

University of Maryland Administrative Correspondence

1984-86, 1989, 1994, 1997-98 [RESTRICTED]

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University of Maryland Administrative Correspondence and University of Illinois Employment Correspondence and Records (includes cassette tape), 1984-88 [RESTRICTED]

# Box 42:

Science Phone Calls (4 cassette audiotapes), 1979-80 [RESTRICTED]